

The Weather

New York City and vicinity: Sunny but comfortable. High temperature of 80 to 85. Gentle to moderate winds. Yesterday's temperature range to 9 p.m.: High 75, low 67.

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Farm Revolution

More Poultrymen Shun Market Risks, Raise Chickens for Others

Feed Dealers and Hatcheries Finance Flocks; Climbing Output Keeps Prices Low

Mr. Lokey No Longer Frets

BY RAY VICKER
Staff Reporter of The Wall Street Journal

SALISBURY, Md.—Shirt-sleeved Isaac Lokey, a stocky ex-truck driver, leans against the chicken wire on the side of a coop on U. S. Highway 50 east of town, and points to the flock of four-week-old chickens scratching on the sawdust floor.

"I'm taking care of 20,000 birds," he draws. "That's about all we can handle." He stares across the moving sea of white bodies which fills the floor of the coop and adds: "I'm only raising them. They're owned by a big firm near here."

Hard working Mr. Lokey is a participant in a development in farm finance which the conservative American Farm Bureau Federation

Congressmen and Administration officials are pondering a sweeping new approach to the problem of America's farm economy. This is the third of several articles examining the vast changes taking place on both subsidized and unsubsidized farms.

says "has induced changes in an agricultural enterprise with no equal in this generation."

"There is hardly any poultry grown by independent in this area any more," says surrendered Paul Croll, president of Caroline Poultry Farms, Inc., Federalburg, Md. The company is a major broiler processor here on the Del-Mar-Va peninsula—one of the largest broiler producing areas in the country.

The vast majority of Del-Mar-Va broilers now are being raised under some form of credit or contract arrangement, with the risks being underwritten by feed dealers, feed mills, processors or hatcheries, which usually hold title to the chickens. And the same is true in Georgia, Texas, Maine, Alabama, North Carolina and other places where broilers are produced.

Finance plans vary widely. But, basically, a feed mill or dealer will provide a farmer with chicks, feed, medicine and other production supplies. The farmer need only furnish a chicken house and his labor and he is in business. He usually gets either a fixed fee per chicken or a percentage of any profits with the sponsor absorbing any loss.

Such programs have the same appeal for security-conscious chicken farmers that the price-protection program holds for many growers of other crops: It offers insulation against the risks of the marketplace. But private enterprise, not the Government, is providing the protection.

This reduction of risk also is helping to speed a development among poultrymen that's found in the farm economy in general: Rising output, lower unit costs and a consequent threat to the economic survival of those who resist the trend toward high-volume, low-cost operation.

"Since many contracts guarantee a producer against loss, he is inclined to continue producing as long as his financial backers are willing to furnish the feed and chicks," says Kenneth Hood, assistant secretary of the A.F.B.F.

Consumers are benefiting from the trend through lower prices. "Chicken has changed from a Sunday luxury to a readily available, reasonably priced every day food for all groups," contends Oscar Straube, president of Pay Way Feed Mills, Inc., of Kansas City, Missouri.

Prices Still Low

Last year, chicken meat was the cheapest it had been in 15 years. Farmers received 19.6 cents a pound for their broilers, down from 25.2 cents in 1955 and the recent high of 38 cents in 1948. Prices continue low. The U. S. Department of Agriculture reports prices at the farm averaged 20.7 cents a pound on June 15 compared with 20.2 cents a year earlier.

Low prices reflect rising production. In 1957, Federal forecasters predict enough chicken will go to market to provide 24.7 pounds for each person in the U. S. That would mean one pound of chicken for each 6.4 pounds of beef, pork, veal and lamb consumed. In pre-war 1935-39, only 13.4 pounds of chicken were consumed per capita, or one pound for each 9.5 pounds of red meat.

It isn't only because of its impact on lovers of fried, baked, or fricasseed chicken that credit deals are being watched by farm leaders. Farm Bureau officials report that the financing pattern of growers feeding stock for somebody else is showing up in turkey and egg raising, too, with traces of it appearing in hog and beef fattening operations.

"It is continuing to spread, it could have far reaching effects on agriculture," says Mr. Hood, of the A.F.B.F.

Feed credit plans have been available for many years. But it was in the postwar period that competition for feed sales encouraged dealers to go deeper into the chicken business. Some processors began to stake growers to assure steady supplies to plants, while hatcheries turned to financing to sell more chicks.

Prior to this development, the various phases of the chicken business—egg production, egg hatching, broiler raising, feed milling and processing—were independent operations. Since 1950 there has been an accelerated trend toward integration, with a big operator combining two or more operations under one management, then signing up a crew of once-independent growers to raise his broilers.

Net result has been the application of mass production technology to the chicken coop. High production resulted in lower priced chicken, a factor that currently is speeding up the integration trend still more.

"Independent producers who receive 20

What's News—

Business and Finance

TIGHT MONEY policies can be "overdone," Secretary Humphrey told Congress. The Treasury chief indicated he opposed any increase at this time in the Federal Reserve's 3% discount rate—the fee charged on borrowings by member banks. Mr. Humphrey gave his views in continuing his testimony before the Senate Finance Committee's study of Government fiscal policies. "We are better off where we are now than we would be with a change in the discount rate," he asserted. Mr. Humphrey noted that the Federal Reserve Board, not the Treasury, makes the decision. However, the Treasury is usually consulted on the matter.

Atomic energy development for electricity production may get additional financial assistance from the Government. Democrats in Congress have decided to push a new program for Federal construction of nuclear reactors.

Majority members of the House-Senate Atomic Energy Committee will add to a pending bill to authorize the A.E.C. program for fiscal 1958 a provision for Government construction and operation of four small commercial atomic power reactors. The move will give committee Democrats a lever to attempt to pry A.E.C. Chairman Lewis Strauss loose from his stand against Government construction of large-scale power plants.

Crop production this year will drop to the lowest level since 1951, the Agriculture Department predicted. It ascribed the prospective decline to soggy weather and acreage retirement under the soil bank program. Judging from July 1 conditions, the agency said, total crop output will slip to 99% of the 1947-49 average, from last year's record matching 106%.

Fifty big companies increased their share of the nation's manufacturing business to 23% in 1954, from 17% in 1947. These figures were set forth in a report on economic concentration of which the Senate Anti-Monopoly subcommittee gave newsmen a preview. Though the study won't be officially released until next week, the U. S. Chamber of Commerce attacked it, declaring rising concentration, if it does exist, doesn't necessarily mean decreasing competition.

Cement industry labor troubles broadened. Following collapse of negotiations to settle the current dispute over wage and fringe benefit increases, the A.F.L.-C.I.O. Cement Workers called out 1,200 employees of General Portland Cement's seven plants in the South. This brought to 16,000 the number of men striking some 75 cement plants throughout the U. S.

Retail coffee prices are being cut four cents a pound today by leading grocery chains. Firms taking the step include A. & P., Grand Union and H. C. Bohack Co. The reduction was attributed to lower prices for Brazilian green coffee.

Standard Oil Co. (N. J.) showed a rate of earnings improvement over a year ago in the second quarter somewhat similar to that of the first quarter, said Eugene Holman, chairman. Following the pattern of last year, however, second quarter profits declined from the preceding three months, due to seasonal factors as well as higher payroll and other operating costs. Jersey Standard netted \$1.20 a share in the first quarter of 1957, against \$1.04 in the like 1956 period. First half profits last year amounted to \$2 a share.

Company Notes—
Rayonier, Inc.—Will close its chemical cellulose mill at Shelton, Wash., August 9 for an "indefinite period." Officials said cellulose grades turned out there have been supplanted in cellophane production by newer grades.

Union Carbide Corp.—Linde division increased the price of oxygen for industrial cutting seven cents per 100 cubic feet in cylinders, effective August 1. The bulk quantity price will not be changed.

United Air Lines—Flew 493 million passenger miles in June, a 3% gain over a year ago and the largest for any month in United's history.

Markets—
Stocks—Volume 2,880,000 shares. Dow-Jones Industrials 519.81, up 0.66%; rails 152.42, up 1.67%; utilities 71.30, off 0.21%. London—Financial Times common share index 207.5, off 0.1.
Bonds—Volume 4,285,000. Dow-Jones 40 bonds 86.98, up 0.01; high grade rails 87.16, off 0.11; speculative rails 85.27, up 0.25; utilities 86.11, off 0.18; Industrials 89.51, up 0.07.
Commodities—Dow-Jones futures index 161.34, up 0.23; spot index 164.80, off 0.11.

Earnings—
Quarter June 30: Net Income—Per Com. Shr.
American Telephone \$167,000,000 \$153,237,201 \$2.66 \$2.76
3 mos. May 31: 1957 1956 1957 1956
Kansas City Southern 2,742,219 2,732,383 2.36 2.33
9 mos. May 31: 1957 1956 1957 1956
Woodall Industries 1,036,439 1,094,864 2.47 2.47
(Today's Index on Page 2)

World-Wide

MALENKOV WAS NAMED manager of a minor electric plant in remote Soviet Asia. Radio Moscow, reporting that none of its ousted "anti-party" leaders is being persecuted, said ex-premier Malenkov will head a hydroelectric power station in east Kazakhstan—2,000 miles from Moscow. The broadcast said other new assignments are being given Molotov, Kaganovich and Shepilov, also ousted from their party and government posts, but did not specify their new work.

Kazakhstan, south of Siberia near the Red Chinese and Mongolian borders, served as a place of exile in Stalin's era. His bitterest enemy, Leon Trotsky, spent some time there. If Malenkov wants to flee the country, he'll be only 800 miles from Red China.

The broadcast said the decision booting out the deposed leaders was "the most democratic possible" and that "the Central Committee of the Communist Party is not in the habit of taking petty revenge."

In Prague, Soviet Premier Bulganin asserted party boss Khrushchev deserves full credit for "uncovering and destroying the anti-party" faction. A throng of 200,000 greeted the two leaders in the Czech capital—Khrushchev looking fresh and buoyant; Bulganin showing signs of fatigue.

Western reports have circulated that Bulganin faced possible ouster after he reportedly joined other Communist chiefs at one point in the unsuccessful revolt against Khrushchev's leadership.

SOUTHERN FOES of the civil rights bill were hopeful of working out a compromise. Optimism that the Administration might accept such an offer followed a 50-minute meeting between Eisenhower and Sen. Russell (D., Ga.), who is leading the fight against the House-approved measure. Russell reported the President's "mind is open to amendments which would clarify the bill."

But Vice President Nixon told a group of House Republicans he expects the Senate to pass the measure without making any major concessions to its Southern opponents.

In Knoxville, Tenn., the Government surrendered an F.B.I. document taken from a prosecution witness in the trial of 16 segregationists. A U. S. district attorney said he was making the statement available "voluntarily" after the judge ruled as "premature" defense motions based on a Supreme Court decision opening certain F.B.I. files to the defense.

A POSSIBLE SOVIET LEAD in producing nuclear-generated electricity was reported. The evaluation, prepared for Congress by the Library of Congress Legislative Service, was based on reported Kremlin plans to complete several large generating plants of a half-million or more kilowatts by 1960.

The only comparable operation in the U. S. is the power reactor nearing completion at Shippingport, Pa. It will produce 60,000 kilowatts at first and 100,000 later.

The U. S. is planning five other large units. Russian heavy industry has shown a greater rate of growth than U. S. industry, the report said, "but at a great cost to the Soviet people" in terms of benefits, living standards and human life. And despite Russia's great effort, its gross national output of goods and services is still only one-third as high as this nation's production, the report added.

The Federal Court trial of Teamsters Vice President James Hoffa and lawyer Hyman I. Fiacchbach was delayed after Fiacchbach's attorney, Daniel P. Maher, suffered a heart attack. The judge will rule today on granting further postponement or a mistrial in the case of Fiacchbach or both defendants. They are charged with bribery to obtain McClellan committee data.

Billy McCoy, born in the Roman Catholic faith, became the legal daughter of a Jewish couple who reared her. A circuit judge in Miami, citing consideration for the six-year-old girl's welfare and happiness, approved her adoption by Mr. and Mrs. Marvin Ellis. After Massachusetts refused to allow adoption, the state filed kidnapping charges against the couple, but Florida Gov. Collins ruled against extradition.

Russia has invited new discussion on the U. S. proposal for a 10-month suspension of nuclear bomb tests, according to informants at the London disarmament talks. Russian delegate Zorin, urging U. S. representative Stassen to elaborate his argument, was quoted as saying: "Perhaps you can convince us."

The Hells Canyon bill was stymied again when the House Interior Committee failed to muster a quorum for a meeting. But by staying away, Democratic backers kept the measure alive for the time being. They conceded their chances of winning approval for the high Federal dam on the Snake River were slim.

Six people were killed when a Lockheed Lodestar plane crashed on takeoff at King Salmon on Bristol Bay, Alaska. The victims included Charles Vose, a Virgin Islands businessman and owner of the two-engine plane.

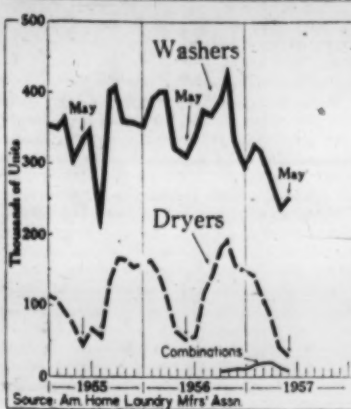
Japanese Prime Minister Kishi removed his old cabinet and installed a new one that is expected to step up Japan's drive for markets. His new foreign minister, a businessman, pledged to promote economic cooperation with Southeast Asia.

Pakistani Prime Minister Suhrawardy, arriving in Washington for three days of talks with Eisenhower, said his nation and the U. S. are "pursuing the same path of freedom" in efforts to further world peace.

The Teamsters Union Executive Board rescheduled a twice-postponed meeting for August 5 in Los Angeles. Members are expected to consider a successor to President Dave Beck, who will not seek reelection.

Died: Sholem Asch, 76, Jewish author of novels based on the New Testament, in London during a visit from Israel.

Home Laundry Appliances



MANUFACTURERS' SALES of standard-size home clothes washers and dryers totaled 295,210 units in May. This was down from 370,579 units sold in May, 1956. Washing machines accounted for 254,195 of the total, down from 315,249 a year ago. Dryer sales of 31,572 were off from 55,330 a year earlier. Combination washer and dryer machine sales totaled 9,443 in May; no comparable figure exists for 1956.

Billy Graham Preaches To Wall Streeters But Not of Finance

He Draws Praise, Criticism, And Speeds Up the Tempo Of Street Corner Orators

By JERROLD SCHRETER and JAMES WALLACE
Staff Reporters of The Wall Street Journal

NEW YORK—Evangelist Billy Graham extended the sidewalk revival trail to Wall Street yesterday—without so much as mentioning banks or bonds, stock brokers or money changers.

But the boyish looking Baptist preacher attracted one of the largest crowds ever to choke the New York financial district. Police estimated the throng variously at 7,500 to 20,000. Whatever the number, listeners stood shoulder to shoulder along two blocks of Wall and down Broad Street past the Stock Exchange Building.

Rev. Graham drew the decided and the questioning. And large numbers of the merely curious were attracted to the old Sub-Treasury building by blaring recorded hymns. (There were some oblique, perhaps unplanned, references to Wall Street doings. One of the hymns was "I'd Rather Have Jesus Than Silver or Gold.")

Convinced and the Critical

In the seven years since Rev. Graham's evangelism attracted national attention he's been lauded as the greatest preacher of the age and scored as a "salesman" of an oversimplified religion. These sentiments were not hard to find yesterday on Wall Street.

Mrs. Blaine Wiley, a fortyish medical secretary, first heard Rev. Graham several years ago in Western Springs, Ill. "He's improved my life," she stated flatly. "Life for me has been more interesting and more expressive thanks to Billy Graham."

But to John Sample, an instructor in the Chase Manhattan bank's training department, Billy Graham is a "religious huckster." Though Mr. Sample, like some other critics, believes that Rev. Graham's crusades "have some value to start people thinking about religion," he contends the evangelist "is cheapening religious experience, which should come from within; Graham is too low pitched for me."

The curious were perhaps typified by an attache-case-carrying International Business Machines salesman who tabbed Rev. Graham as a "great public phenomenon; I'm curious to see him regardless of his message, and I must say I'm impressed by his power to draw people."

No Special Message

As Rev. Graham, dressed in a black silk suit, black and white tie with neat Windsor knot and black and white perforated shoes, leaned against a Sub-Treasury column before the meeting a reporter asked if he had a special message for Wall Street. "No sir," he said, in a soft border-state accent, "my approach here will be the same as everywhere; my only message is the gospel, 2,000 years old."

His message, briefly, was that America now is in one of the two or three most critical periods of its history and that the only answer to national and world problems is "a moral revolution."

"Our way out lies not in human ingenuity," he shouted, emphasizing the point with a waved Bible, "but in a return to God. The early church had moral revolutionaries; we need moral revolutionaries today. America doesn't need more nuclear weapons or more armies. America needs men and women to live for Christ."

Free Speech Corner

Like everyone else on Wall Street, Billy Graham had competition—from the street corner preachers who regularly hold forth on the sidewalk of Nassau Street alongside the massive gray wall of the Bankers Trust Building. For the most part the street corner preachers, some sharply critical of Billy Graham's evangelism, held silent until he finished speaking. But the moment Rev. Graham sat down they started in, pro and con, with such violence that one called on police to quell hecklers.

The corner of Nassau and Wall is a traditional site for soap box orators. But paradoxically, most of the soap boxers in recent years have argued the gospel, not the real or imagined evils of Wall Street. Yesterday they took advantage of the crowd lured by Rev. Graham to harangue.

"Billy Graham," shouted an aging, excitable street corner preacher named Premo Cardoni, "you'll never get him to preach against the evil of rich men. That would be killing the goose that laid the golden egg. No, no, it's Please Turn to Page 18, Column 2

Business Bulletin

A Special Background Report On Trends in Industry and Finance

CREDIT DELINQUENCIES are on the rise in many areas.

A St. Petersburg, Fla., savings and loan official, for example, says delinquencies are rising on no-down-payment mortgage loans. A Topeka, Kan., bank is forced to make its first foreclosures on V.A. loans. A Dallas collection agency reports car repossessions are up. Department stores in Nashville, Tenn., and Chicago observe a slight slowing down in collections. Spotty unemployment, with less factory overtime, contribute to the trend.

Merchants resist the trend by screening credit applicants more carefully. A Chicago retailer makes sure sure applicants have enough job seniority to escape possible layoffs; another merchant in that city is tough on applicants who have small loans outstanding.

Cross-trend: Steel mills chop or eliminate overtime, but Pittsburgh merchants happily report few credit problems.

FORD WRITES to Chevy owners, boldly recommending its cars as a good purchase.

"Dear Chevrolet Owner," begins the message on a Ford Division letterhead mailed on a trial basis in Michigan. The invasion of the "enemy camp" comes in the midst of a cat-and-dog fight for the No. 1 auto sales rank.

The letter offers the opinion that two out of three people who buy a Chevy "haven't even been to see a Ford dealer." It suggests Fords as "a terrific buy compared to Chevrolet or any other make of car."

The communication, it's understood, is planned for wider distribution to help push Ford further ahead of its G.M. rival; it leads Chevy so far in 1957 by a scant 30,000 sales.

BANKERS AND BUILDERS doubt easier F.H.A. terms would greatly help home sales.

Newly passed legislation, now on Eisenhower's desk, would empower F.H.A. to cut down payments—from \$2,200 to \$1,200 for a \$16,000 house, for example. But a San Francisco builder says: "This doesn't necessarily mean banks will fall all over themselves to make loans." A Long Island banker declares: "Money is in such demand for other type loans at higher than 5% F.H.A. rates that I doubt the proposed legislation will help." A West Coast builder adds: "The legislation is too late to help us now. The big home-selling season is past for this year."

Nonetheless, most builders welcome the proposed legislation as at least an effort to spur sluggish home sales. Add problems: Most contractors contend with higher wages and other costs that, for example, mean last year's \$18,000 new home must be priced at \$18,700 in Cleveland. They must advertise more, too, to sell.

Builders insist profit margins are slipping.

SELF-SERVICE machine for checking radio and TV tubes proves a hit. Customers stick the suspect tube in a socket, learn from a meter whether it needs a replacement from a stock carried underneath the machine. Brooklyn's Shell Electronic Mfg., the maker, reports the two-year-old machine (price: \$259) is in service in 15,000 stores, with sales now running at 1,000 a month.

NEW CRIME TWIST: When a tavern operator didn't hear the money clank to the floor after he stuck his deposit envelope into the night depository slot at a Chicago bank, he peered in with a flashlight. Inside, easily within reach, was a cardboard container taped to the side and containing not only his deposit but others. Police are hunting an ingenious thief.

INVEST IN EDUCATION: Figures of the U. S. Census Bureau indicate that a college grad can expect to make about \$100,000 more during his lifetime than a person with only a high school diploma. But it's costing a lot more to get that college sheepskin—with tuition expense, for example, up 70% to 100% since 1947.

FOR GOLFERS, New York City's Abercrombie & Fitch offers the latest in lawn trimming bliss. It's a scythe with a golf club grip "built to swing like a fine iron." Price: \$4.95. "Groove your swing while you trim the lawn," exhorts A. & F.

ALL SHOOK UP: A conventional bed which vibrates to relax muscles and induce sleep is marketed by Basic-Vit Furniture Industries, Inc., of Waynesboro, Va. The tranquilizing bed, powered by an electric motor with a 30-minute timer, retails for \$89.75.

TEXTILE BOON: Sleepers like sheets which allow room for their toes.

Specialty items help keep most sheet and towel mills on a six-day operation basis while the rest of the textile industry operates five days. Pacific Mills Domestic Corp. reports big business in "contour-fitted" sheets, including one with a pleat at the bottom for upward sticking toes. Colored and striped sheets now account for 20% to 25% of the market, up from 10% to 15% in 1954. Textile men also happily note a growing preference for percales which are smoother but wear out more quickly than muslins.

One towel mill figures 80% of its wares are now sold on a color or design fashion appeal "rather than just as something to dry yourself or a dish with." Last fall's 2½% to 3% price increases boost sheet, towel volume which runs around an annual \$200 million.

Fading Fad: "His" and "her" towels, any mill men, are on the sales decline.

BRIEFS: Chevrolet is making more "demonstrator" models available to dealers who, of course, get a sales lift by ultimately passing on the cars to buyers at cut-prices. . . . "Water World," a bi-monthly magazine published exclusively for skin-divers, is suspending publication because, a spokesman explains, here just aren't enough of this sporting fraternity to support it. . . . Riddle Airlines offers Manhattan executives a "bouquet a week" for an annual \$120; it'll fly the flowers from Florida. . . . City of Woodstock, Ill., posts highway signs proclaiming: "No radar, no electric timing—please drive carefully." . . . The Daily Oklahoman runs an ad in its columns suggesting Oklahoma Jews consider a career in one of the "100 different skills" involved in putting out a newspaper.

Cleanup Speedup

AFL-CIO May Oust Teamsters and Bakers For Delaying Reforms

Federation Also May Drop Hutcheson From Council But Some Leaders Worry

A Target: New York Rackets

By JOHN A. GRIMES
Staff Reporter of The Wall Street Journal

WASHINGTON—Behind-the-scenes moves are shaping up to put the steam back in labor's cooled-down "cleanup" drive.

These moves probably will mean ouster from the federation for the giant Teamsters Union and the medium-sized Bakery Workers Union—unless they show more signs of cleaning house. A.F.L.-C.I.O. President George Meany and some of his associates are about out of patience with both unions for their failure to take action against their presidents in the wake of the special Senate investigating committee's revelations of wrongdoing by the two labor chiefs.

The pepped-up drive may also mean suspension or possible ouster of Carpenters Union President Maurice Hutcheson from the A.F.L.-C.I.O. Executive Council. Mr. Hutcheson is under fire for taking the Fifth Amendment before a Senate committee on questions about whether he had any part in an alleged conspiracy to profit from purchase and quick resale of highway rights-of-way to the state of Indiana.

New York Crackdown

And Mr. Meany already has ordered a war by the A.F.L.-C.I.O. to wipe out union locals which he says are racketeer-dominated and are shaking down Puerto Rican workers and some employers in New York City's small novelty, toy, plastic, costume jewelry and leather goods industries.

Top A.F.L.-C.I.O. officials have backed Mr. Meany's New York action. They'd like to get a cleanup campaign rolling before the McClellan committee goes into the New York situation. They also figure it would help offset new revelations of union wrongdoing by the probers.

The cases of the Teamsters, the Bakery Workers and Mr. Hutcheson will be up for action at the August meeting of the A.F.L.-C.I.O. Executive Council. And, federation aides assert, the council also will take up any new cases of corruption revealed in renewed hearings of the McClellan committee. The hearings are slated to resume soon, possibly next week.

Mr. Meany is determined to show that the federation means business in its cleanup. His aides claim he would have moved against the Teamsters and the Bakery Workers more quickly were it not for the fact that he wanted to give them a chance to do their own house cleaning.

"We've been in a wait and see period," argues one official in explanation of the cooling off of labor's cleanup drive. But he admits: "We haven't seen anything."

Yesterday the Teamsters' Executive Board rescheduled a twice postponed meeting for August 5 in Los Angeles; the board is expected to discuss whether to oust President Dave Beck right away, as Mr. Meany demands, or let him stay until his term of office expires in September. The postponement of the board's meeting until just a month before expiration of Mr. Beck's term of office has reduced the chances of the strong action against him that Mr. Meany wants.

Could Lead to Ouster

The federation chief has warned affiliated unions that if they don't take action against officials exposed as wrongdoers, the A.F.L.-C.I.O. will have to issue "directives" to tell them what to do. A union's failure to follow an Executive Council directive can lead to ouster from the federation.

But while Mr. Meany seems to have mapped a "clean up or get out" campaign against the union corruption that has been revealed, federation officials around the A.F.L.-C.I.O. chief are sure each proposed expulsion will be carefully considered to determine, among other things, its impact on the federation.

There are members of the A.F.L.-C.I.O. Executive Council who are less determined than Mr. Meany to threaten the Teamsters and Bakery Workers with expulsion. In the case of the Teamsters, some council members would prefer to let the Teamsters elect a new president at the union's September convention; Dave Beck has said he would not be a candidate. But, as of now, it appears Mr. Meany will win out and action against the two unions—probably in the form of ultimatum-like cleanup directives—will be taken at the council's meeting next month.

Ticking off existing trouble spots where unions or officials face suspension or ouster, one federation official remarks with a half smile: "It's going to be a small federation, isn't it?" Then, turning serious, he adds: "But we're not going to lift scalp just to be lifting scalp."

Mr. Meany clearly has the knife out for those union officials who have violated what he considers their positions of trust. In the case of Teamster President Dave Beck, who took the Fifth Amendment on questions of whether he took money from the union treasury, it took no studying on the part of Mr. Meany to determine that he had violated his position of trust. Mr. Meany and other A.F.L.-C.I.O. officials apparently have reached the same conclusion on Bakery Workers President James Cross in the wake of Senate hearings on his alleged misuse of union funds. Federation Secretary-Treasurer William Schnitzler already has said Mr. Cross must go.

Some Hesitation

Procter & Gamble turns the tide against unexpected fire with Grinnell Sprinklers



In the big factory in Chicago where Tide is made, Procter & Gamble has taken a number of steps to avert a disabling fire. Prominent among these is its Grinnell Automatic Sprinkler System.

Grinnell Sprinklers stop fire at its source — during the first few moments of a fire. Moreover, they are economical, too — often pay for themselves in a very few years with reductions in fire insurance premiums of between 50 to 90%.

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ENGINEERS, CONSTRUCTORS,
EBASCO
BUSINESS CONSULTANTS

Cement Industry Hit by New Strike As 1,200 Go Out at General Portland

Walkouts Involve Union
Demand for Retroactivity,
"Subcontractors Clause"

A WALL STREET JOURNAL NEWS ROUNDUP

The cement industry was hit by new walkouts of workers.

Toney Gallo, secretary-treasurer of the striking United Cement, Lime and Gypsum Workers International Union, said 1,200 workers at seven plants of General Portland Cement Co. will be off the job by today following breakdown of bargaining sessions.

Only General's Miami, Fla., plant was idle yesterday, but the company's other plants will be closed down after various work turns leave the plants. The mills are located in Tampa, Houston and North Chattanooga, Tenn., and three are in the Dallas-Ft. Worth area.

Major Stumbling Blocks

Major stumbling blocks were a union demand that any settlement be retroactive to May 1, expiration date of the old contract, and the inclusion of a controversial "subcontractors clause" in the new agreements. Until today, General's plants had operated without a contract. No new talks are scheduled.

The latest walkouts brought to 18,000 the number of men striking some 75 plants in the U.S. As the latest of a series of unsuccessful negotiations between major companies and the union, it also dashed whatever expectations management officials had of bringing union and company demands closer together.

"Our locals are more determined now than ever to win their demands," Mr. Gallo said. The demands were incorporated into an agreement reached last week between the union and Marquette Cement Manufacturing Co., Chicago, at the company's Oglesby, Ill., plant.

They include a 13.8 cent average hourly wage increase plus increases in work-turn differentials, improved vacations, premium pay for Sunday work and overtime pay for work over 12 consecutive hours, contract retroactivity to May 1, and a clause forbidding company use of labor in cement plants other than union members if the manpower and equipment are available. The demands have a value of slightly over 16 cents an hour in labor costs.

Bargaining Sessions Scheduled

The only significant bargaining sessions scheduled are those between the union and Ideal Cement Co., Denver; Dewey Portland Cement Co., Davenport, Iowa, and Alpha Portland Cement Co., at the company's Martins Creek, Pa., plant. All are scheduled for today. The Alpha meeting was arranged by Federal mediators and was not requested by either the company or the union. It will be the company's first meeting with the union in over a month.

Ideal is the largest cement company set to negotiate with the union and the results might have an important bearing on future contract talks with other companies. Ideal has 14 plants 11 of which are organized by the union. Total capacity in 1956 was 23,500,000 barrels. Dewey has two plants with a 1956 rating of 8,500,000 barrels.

No other bargaining sessions, however, are set between major producers and the union. Company officials are meeting the union's proposals for a "pattern" contract for all companies as arranged with Marquette with the retort they are waiting for a "clarification"

of bargaining points in future talks and a detailed examination of those contracts agreed to by the union and four other smaller cement companies besides Marquette that have concluded new pacts.

Concerns Which Settled

These concerns are Missouri Portland Cement Co., St. Louis, two plants; Volunteer Portland Cement Co., Knoxville, Tenn., one plant; Aetna Portland Cement Co., Bay City, Mich., one plant and National Cement Co., near Birmingham, Ala., one plant.

Those companies whose bargaining sessions with the union in the last week have broken down are Lehigh Portland Cement Co., Medusa Portland Cement Co., and Penn-Dixie Cement Corp. A striking union of the United Stone and Allied Products Workers, a smaller union, is voting on contract proposals at Penn-Dixie's Petoskey, Mich., plant, but the outcome, according to Mr. Gallo, is not expected to influence the United Cement Workers' stand.

Negotiations so far have broken down mainly over making new pacts retroactive and the "subcontractors clause." Company officials indicate that basic wage demands are the least difficult items to negotiate and Penn-Dixie reportedly has offered an average wage increase to workers at Petoskey of 13.7 cents an hour.

The agreements so far made by the union's locals have followed the Marquette contract in most points. There are some variations, however, which may prove important in later negotiations.

One of these concerns the union shop. It was an original demand made by locals in most plants. However, it is not part of contracts arranged with Marquette and Volunteer, who did not have the union shop in prior contracts. Those companies that did have it, Missouri Portland and Aetna, have provided for a union shop in the new agreements.

Most Contentious Issue

The other variation is the "subcontractors clause," probably the most contentious issue yet to be resolved in bargaining sessions. At one Marquette plant there was no reference to this clause; at another where the basic pact is being worked out, a variation was specified.

Though most cement plant contracts have such a clause in present contracts, one official said the Marquette version would remove the "discretionary authority" given management over hiring other concerns to do such work as repair, construction and even basic plant operations as quarrying. The union views the clause as guaranteeing continued industrial organization of workers in cement plants. W. A. Wecker, president of Marquette, has said the dispute over the clause is a matter of "semantics" and regards the union version as not restrictive of management "prerogatives."

Of the cement plants struck in the U.S. so far, 49 are operated by six of the largest cement companies. Here is a breakdown giving the number of plants operated, total company capacity and sales in 1956 and plants now struck. In the case of Lone Star Cement Corp., only approximate capacity is noted and no figures of 1956 U.S. sales are available since the company does not break down U.S. and foreign operations. Slightly more than 900 million barrels of cement were produced in the nation in 1956.

Company	Plants	Capacity (millions)	1956 Sales (a)
Universal Atlas	10	5	33.5
Lone Star	14	7	23.0
Lehigh	14	14	27.4
Penn-Dixie	10	9	16.7
Alpha	8	8	13.0
Medusa	7	6	11.5
			\$75,805,058
			\$48,573,614
			\$35,426,777
			\$29,420,000

(a) Universal Atlas is a subsidiary of United States Steel Corp. and sales are not available. (b) Lone Star in 1956 had sales of over \$90 million the bulk of which came from U. S. operations.

In addition, General Portland's plants have over 17.5 million barrels of cement capacity and its 1956 sales totaled \$43,310,392. Two of Lone Star's plants, both in Washington State, have been idle since May 1 and the nine Penn-Dixie plants have been out since May 16, in the first large-scale walkout of the strike. Four Universal Atlas plants have contracts with the United Steelworkers union and are unaffected while one plant, at Waco, Texas, has a contract with the Cement Workers Union that expires July 31.

Lone Star officials state that several of the seven plants now operating have contracts with the Cement Workers which expire at different times between the end of July and October.

In New York, the \$400 million a year construction industry is slowly coming to a halt as a result of the dwindling cement supply and a strike of three building trades unions now in its eleventh day. A further threat of a strike of 1,400 building materials truck drivers is hanging on a strike vote tally to be announced today.

Spokesmen for the Building Trades Employers Association and large contractors say concrete pouring will halt next week if the national strike is not settled. New York's cement comes from Pennsylvania and the Hudson River valley of New York where all plants are idle.

Nearly 7,000 striking craft unionists in the steamfitters, sheetmetal workers and ornamental iron workers unions in New York and Long Island have rejected wage increases of 65 cents an hour. Twelve unions accepted the offer and five are working while negotiations take place.

California Building Strikes

By a WALL STREET JOURNAL Staff Reporter
LOS ANGELES—Strikes by 14,000 plumbers, hod carriers and sheet metal workers in southern California went into the eleventh day today with no talks between union and management leaders scheduled before next week.

Both sides in the sheet metal strike will get together Monday and plumbing workers will meet with employers Tuesday. No talks have been held or are scheduled in the hod carrier's dispute.

Construction work totaling about \$500 million has been slowed down by the strike so far.

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Hoffa Proceedings May End in Mistrial Because Of Attorney's Illness

Maher's Absence Brings Case to
Halt; Judge to Decide Today
Among 3 Alternatives

WASHINGTON — Teamster Vice President James Hoffa has a chance a mistrial may be declared in court proceedings on the bribery and conspiracy charges against him.

The possibility of the mistrial arose when Daniel Maher, attorney for Mr. Hoffa's co-defendant, Hyman Fischbach, suffered a recurrence of a heart ailment and could not show up for the proceedings yesterday.

The entire day was spent by lawyers on both sides and Judge Burnita Matthews deciding what should be done.

Judge Matthews indicated she would take some action this morning. She apparently has three courses of action: She can declare a mistrial for both defendants, which would mean Mr. Hoffa and Mr. Fischbach would be retried at a later date. She could declare a mistrial for Mr. Fischbach and let the proceedings against Mr. Hoffa continue, or she could merely delay the case until Mr. Maher can return.

There was some controversy over just how sick Mr. Maher is. Assistant U. S. District Attorney Edward Troxell had a doctor examine Mr. Maher and said he reported that the lawyer's ailment, cardiac arrhythmia, is not serious. The Government's doctor, Mr. Troxell said, reported that there was no real heart injury and that Mr. Maher could probably return to the case after several days rest.

Mr. Fischbach, himself a lawyer, told the court his report from Mr. Maher's own doctor was that complications might arise if Mr. Maher returned to the case without a long rest.

Asked if he felt he could defend himself, Mr. Fischbach said no. Judge Matthews indicated she might grant at this time an earlier motion by Mr. Fischbach for severance of his case from Mr. Hoffa's. She gave Mr. Fischbach until this morning to decide whether he wanted to do this, which in effect would be a mistrial for himself alone, or merely ask for a continuance.

Meantime, the Teamsters announced the long-delayed Executive Board meeting, at which "clean-up" forces under Secretary-Treasurer John English hope to oust President Dave Beck, has been set for August 5, in Los Angeles.

The meeting has twice been delayed for the expressed reason that not all board members

could be there. It is known that Mr. English has been trying to get a meeting called since mid-June to try to force Mr. Beck from office. But Teamster officials now admit that with each delay, the task of prying the Teamster chief out of office has gotten harder. One aide said a recent speech by A.F.L.-C.I.O. President George Meany in which he demanded Mr. Beck be bounced immediately, actually complicated the task.

"These Teamsters officials are a funny bunch," he said. "They don't like someone telling them what to do. Beck may be a so-and-so, but he's their so-and-so." This source said the closeness of the board meeting to the Teamster convention, which will elect a new president, makes it even harder to rally the support to oust Mr. Beck.

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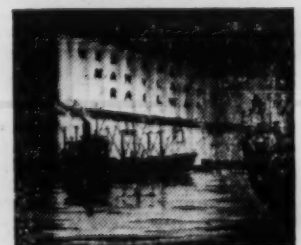
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Humphrey Opposes Rise in Reserve's Discount Rate Now, Says High Interest Charges Can Be "Overdone"

He Favors Clearing House to Coordinate Credit Policies Of Federal Agencies

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON—Treasury Secretary Humphrey indicated he is opposed to any further increase at this time in the Federal Reserve Board's discount rate.

Mr. Humphrey's disclosure puts on public record a view known to be held by the Administration's top economic strategists. White House advisers are understood to feel no further restrictive action is needed at present.

The Treasury chief's view slipped out in questioning before the Senate Finance Committee. In other highlights of his 12th day of testimony, Mr. Humphrey also told the lawmakers he felt high interest rates can be "overdone," and a sort of clearing house to coordinate the credit policies of Federal agencies might be desirable, but would be hard to set up.

Discussion of the discount rate arose when Sen. Anderson (D., N.M.) asked the Secretary if anything should be done about the fact that the discount rate — the fee charged member banks when they borrow from the reserve system — has been below the interest rate the Treasury has been paying on 90-day bills in recent weeks.

Mr. Humphrey replied: "We are better off where we are now than we would be with a change in the discount rate." He pointed out that the Federal Reserve Board and not the Treasury makes the decision. However, the Treasury is usually consulted on such decisions, and there is liaison with the White House through the Council of Economic Advisers.

But the Federal Reserve Board, for the time being, has adopted a wait-and-see attitude. Inflation has been the chief target of reserve board credit policies for the past couple of years. Early this year, however, the board detected some signs the economy might be headed into a decline. So, it shifted from a policy of active credit restraint to what was termed a "passive" policy—that is, letting market forces operate more or less freely to determine conditions.

Interest Rates Rose
Since then, interest rates generally have moved higher. But, up to now, the system has refrained from following the uptrend with another increase in the discount rate. One reason for this reluctance, apparently, is that member bank borrowings from the system have not been unusually heavy this spring. Therefore, while another discount rate increase certainly would have an important psychological effect, there's been some doubt as to the practical effect of such an action.

As things stand now, the Reserve Board is likely to take no action on the discount rate at least until late next month. That's because the Treasury next week is expected to announce terms of a major refinancing of securities coming due in August. The Reserve Board prefers not to take any action that might disturb the money market while the Treasury is conducting debt operations.

After the Treasury wraps up the August refinancing, its debt managers hope they won't need to come to market again until late September or October. That would provide an

opportunity for the Reserve Board to act, if it decided any further credit restraints were necessary.

However, there's no indication as yet which way the board will decide. The fact that it has not acted in recent weeks suggests some hesitancy.

Mr. Humphrey has been generally in favor of the Reserve Board's policy of credit restraint, although on at least one occasion he opposed a specific boost in the discount rate. Often in the past, the Reserve Board has boosted the discount rate above the going interest the Treasury paid on 90-day bills in order to eliminate any incentive for member banks to borrow from the Reserve System, then turn around and lend this money to the Treasury at a quick profit.

The Treasury chief's brief comment on the present discount rate level was thrown out almost as an aside. Sen. Anderson did not pursue the point, and Mr. Humphrey did not explain the reasons for his view. But officials close to him said he felt inflationary pressures were being lessened at least to some extent by the growing number of industries in which commodities are moving into positions of surplus from shortage situations. Some metals and automobiles are examples.

White House economists are also understood to feel that Federal Reserve credit restraints over the past two years are now beginning to have a marked effect. Officials point out that wholesale prices have stabilized in the past few months and hold out hope that consumer prices may also level off. The economic strategists also note the growth in business spending for new plants and equipment has begun to level out this year.

Concern Over Home Building

As a collateral consideration, officials fear further credit restrictions might choke off the upturn in home building which they now see beginning. The depressed rate of new housing starts over the past year or so has been a source of chief concern to the Administration. Builders blame the housing slump primarily on the lack of mortgage money. Now, officials see the rate of new housing starts turning up, and they feel the rise will continue as long as the flow of mortgage money is sufficient.

Despite the indications that current inflationary pressures may be easing, the White House has not taken the firm view that inflation is the chief danger to economic stability over the long run. But officials feel no action is needed right now.

In the committee questioning on high interest rates, Mr. Humphrey agreed they would be "overdone."

Mr. Anderson ticked off five different years — 1873, 1893, 1907, 1920 and 1929 — in which the U. S. suffered economic difficulties after a steady buildup in interest rates. He then asked the Treasury Secretary if there were any periods in U. S. history when climbing interest rates were not followed by a depression or milder economic ills.

Mr. Humphrey said he couldn't think of any offhand and commented, "I am perfectly ready to admit you can overdo it."

He went on: "I don't think anybody is wise enough to completely manage an economy of 175 million people. There are forces at work in an economy that size that are so great and complex that nobody can know exactly what to do to manage the economy."

"I don't believe the government will be

able to hold its hand upon the lever and manage it into a gnat's eye all the time."

Mr. Humphrey said he did think, however, "when enthusiasms grow, if they can be restrained, there will not be a drop to such depths as they would have done if no restraints were used."

In the present situation, Mr. Humphrey declared, he thought up to now that tight money policies had not yet markedly slowed down economic activity. "It can be done," he said, "but I don't think it's happened."

At another point, Mr. Humphrey agreed with Sen. Anderson that some effective way should be found to coordinate credit policies of Federal agencies to keep them from undoing the effect of the Administration's overall economic policy.

The Treasury Secretary said any agency set up to do this however, could be effective "only if it had such authority so that Congress could not pass laws contrary to policy and if the executive branch also would not interfere." Under those conditions, he added, "an effective clearing house would be desirable."

Economic Coordination Questioned

Mr. Anderson started the discussion by asking the Treasury boss if any attempt had ever been made to coordinate the economic activities of all Federal agencies. Replied Mr. Humphrey: "That's extremely difficult because of the different approaches they each take under the laws the Congress passes."

For instance, Mr. Humphrey said, the Housing Bill recently enacted by Congress provides far greater funds to pump into the housing market than the Administration sought. "As long as that sort of thing continues," he said, "you will have piecemeal policies" that tend to offset the Government's general policy. "So it's possible for the Federal Reserve," commented Sen. Anderson, "to take the position it should restrain credit and then have this nullified by other agencies."

"In some areas," Mr. Humphrey agreed. "Then it might be desirable," the Senator pursued, "to have some agency to look over all the effects" of policies of individual agencies. Mr. Humphrey answered, "You're pursuing a worthwhile subject."

Sen. Anderson's questioning of Mr. Humphrey ranged over a wide variety of topics, but, for the most part, simply went over ground already covered in the Treasury Secretary's 11 previous appearances before the committee.

During yesterday's testimony Mr. Humphrey said, in effect, Government bond prices might decline a little while longer, but "on the other hand, there are some indications that lead you to believe a change is not too far away."

Declared that, looking back, the Treasury might have been wiser to lead the market even more than it did in its first 3½% long-term bond issue in the spring of 1953 and kept this policy up in order to shift more of the Government's debt to long-range issues. "I don't think that today you can sell 50-year bonds in substantial amounts at any price."

Conceded that credit restraint hurt some areas, such as the housing industry, more than others, but "after considerable and deep thought" saw no real way to even out the effects of such credit policies. He opposed selective credit controls.

Said he didn't know enough details to answer a question by Mr. Anderson if the steel industry missed a "wonderful opportunity" to put a rein on inflation by not absorbing higher costs and raising prices.

Hells Canyon Vote Is Delayed by Lack Of Committee Quorum

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON — A showdown vote on a Federal dam at Hells Canyon was delayed at least a week when Chairman Engle (D., Calif.) of the House Interior Committee called off a meeting on the ground a quorum of members wasn't present.

The committee's next scheduled session is next Wednesday.

Despite the postponement, opponents of the controversial measure were confident they could formally bury it at the next meeting. An Interior subcommittee last week rejected the Senate-passed measure by a 15 to 12 tally. Mr. Engle, a backer of the legislation, admitted then that some votes would have to be changed for the bill to have any chance of clearing his group.

After the chairman's action yesterday, Rep. Miller (R., Neb.), a leading foe of the bill to construct a high Federal dam at Hells Canyon, complained that Mr. Engle wielded a quick gavel. He said a quorum, or majority, would have been present a few minutes later.

However, the Nebraska lawmaker said he is "more certain than ever that we will kill" the bill next week. Some members who have been on the fence, he said, have come over to the side of the opponents.

The Administration has vigorously opposed Federal development of the power site where Idaho Power Co. has already started work on construction of three dams.

California Crude Production
LOS ANGELES—Crude oil produced in California in the week ended July 5 is estimated by the American Petroleum Institute at 929,107 barrels daily against 960,700 barrels for the like 1954 period.

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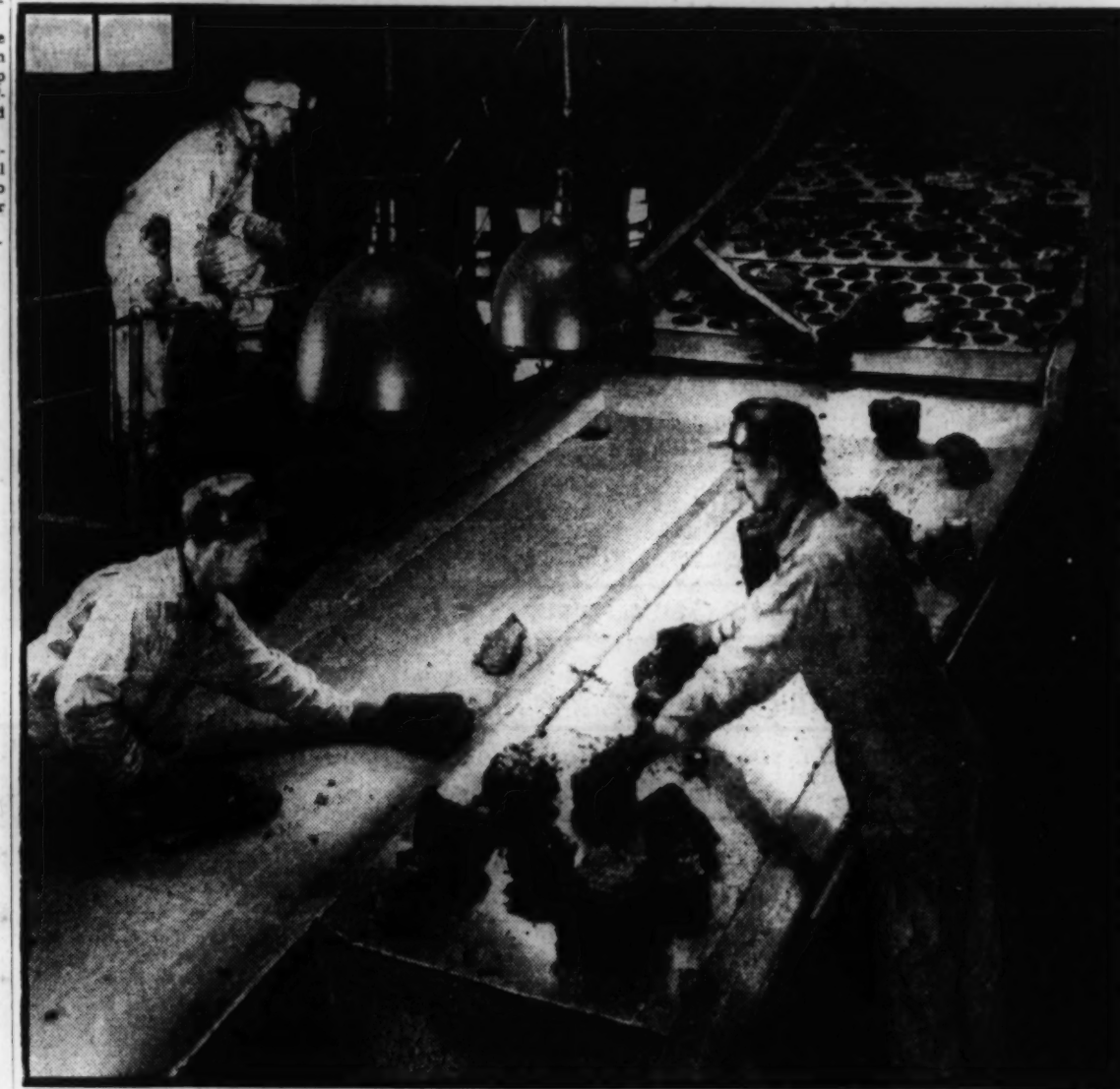
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New "Fishyback" Freight Ferrying Routes To Be Opened as Pioneer TMT Faces Suit

By a WALL STREET JOURNAL Staff Reporter

JACKSONVILLE — While a trailer-ferrying pioneer flounders in rough financial waters, at least six other seafaring companies are either planning to enter the business or expand their current operations.

TMT Trailer Ferry, Inc., an East Coast trailer-ferrying pioneer, which began service in 1954, goes into court in Miami today to begin fighting an involuntary reorganization suit filed by a group of creditors. One of TMT's goals is salvaging ownership of a major asset, the TMT Carib Queen, a roll-on, roll-off vessel which carries loaded trailer trucks between Jacksonville and Puerto Rico. The system is sometimes called "fishybacking."

TMT's financial difficulties with trailer-ferrying are not deterring Pan-Atlantic Steamship Corp., Mobile, Ala.

James K. McLean, Pan-Atlantic president, announced the company will expand its sea-land service in August when two new-type trailerships begin regular weekly sailings between New York, Miami, Houston and Tampa. Two additional trailerships are to go into service in October when New Orleans will be added to the ports of call.

New Ports of Call

Pan-Atlantic began sea-land service, its term for trailer-ferrying, between New York and Houston last year with roll-on, roll-off cargo space on modified regular carriers.

The new trailerships, S.S. Gateway City and S.S. Azalea City, are of a lift-on, lift-off type. Cargo containers, the size of a truck trailer, are lifted off their wheels at dockside and stocked on the trailerships. At the destination, the containers are lifted off and onto wheels and are ready for movement on the highway.

The Gateway and the Azalea are the first of 10 C-2 cargo ships Pan-Atlantic plans to convert into trailerships, Mr. McLean said. Each trailership will have a capacity of 226 loaded, 35-foot trailers, which will be carried both above and between decks.

Unloading Takes Five Minutes

Two ship-mounted cranes, each with a lifting capacity of 60,000 pounds, can unload one trailer and place another aboard in about 5 minutes, Mr. McLean said.

"We believe the expanded sea-land service ushers in a new era of coastwise trade," he asserted.

Proponents of trailer-ferrying claim that it is a cost saving form of transportation because it cuts down the number of times cargo must be handled, reduces cargo damage and pilferage and has the advantage of lower water freight rates when compared with highway or rail rates. Mr. McLean said the lift-on and lift-off principle eliminates the need for special dock facilities required by roll-on and roll-off. Ship turn-around time also is reduced.

Operating Rights Sought

To further development of its intercoastal trailer-ferrying service, Pan-Atlantic is seeking the operating rights of S. C. Loveland Co., Philadelphia, which has not operated cargo vessels since World War II. Pan-Atlantic, a subsidiary of McLean Industries, Inc., is licensed to serve 16 Atlantic and Gulf ports, while Loveland has rights to all Eastern seaboard ports. An Interstate Commerce Commission has recommended that the I.C.C. allow Pan-Atlantic to acquire the Loveland rights for \$319,000.

Among the other shipping companies with plans for trailer-ferrying in various states of development are American-Hawaiian Steamship Co., Pacific Trailerships, Inc., Transportation Utilities, Inc., the Bridgeport and Port Jefferson Steamboat Co. and Borinquen Steamship Co., a subsidiary of Ryder System, Inc., big truck rental and trucking firm.

Transportation Utilities, New York, says it has placed orders for two trailerships to be built by Ingalls Shipbuilding Corp., Pascagoula, Miss. Harry N. Moore, president of

Consolidated Foods Acquisition

BALTIMORE—The acquisition of Phillips Packing Co. Inc., of Cambridge, Md., by Consolidated Foods Corp. of Chicago became effective, according to a joint announcement by officials of the two companies.

Effective with the acquisition, the Phillips organization becomes the Coastal Foods Co. division of Consolidated Foods Corp.

Principal officers of Coastal Foods are: Alabanus Phillips, Jr., chairman; Theodore Phillips, president, and James E. Glover, executive vice president and general manager.

While the new division of Consolidated Foods will continue all the Phillips operations, it was stated that "there is to be a prompt expansion of these operations and of the sales forces."

Terms of the acquisition provided for an exchange of 0.421 share of Consolidated common for each share of Phillips. The latter, which operates a number of plants in Maryland and Delaware, produces soups, meat products, vegetables and other canned and frozen foods. Consolidated is a canner, processor and distributor of foods.

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Transportation Utilities, said the ships are to be completed in 1958 for service between Jacksonville and New York.

Pacific Trailerships has received preliminary permission from the Maritime Administration to build two trailerships to ply between Los Angeles and San Francisco.

Bridgeport-Port Jefferson Route

Bridgeport and Port Jefferson Steamboat has received preliminary Maritime Administration approval for trailership to operate between Bridgeport, Conn., and Port Jefferson, N. Y. A company spokesman said plans for the ship have been drawn and "if we can arrange the financing, we hope to contract for the building of this vessel early next year to be ready to operate early in 1959."

American-Hawaiian officials are expected to open negotiations soon for construction of either six or eight trailerships. The company hopes to operate the ships between New York, San Francisco and Los Angeles.

Borinquen Steamship began operating about a month ago, offering service between Puerto Rico and Miami, Jacksonville and Savannah, Ga., duplicating to an extent the route of TMT between Puerto Rico and Florida.

James A. Ryder, president of Ryder System, which operates Borinquen as a wholly-owned subsidiary, says, "We are very definitely going to expand Borinquen. It will take at least six ships to give proper service between the mainland and Puerto Rico."

Claims Against TMT

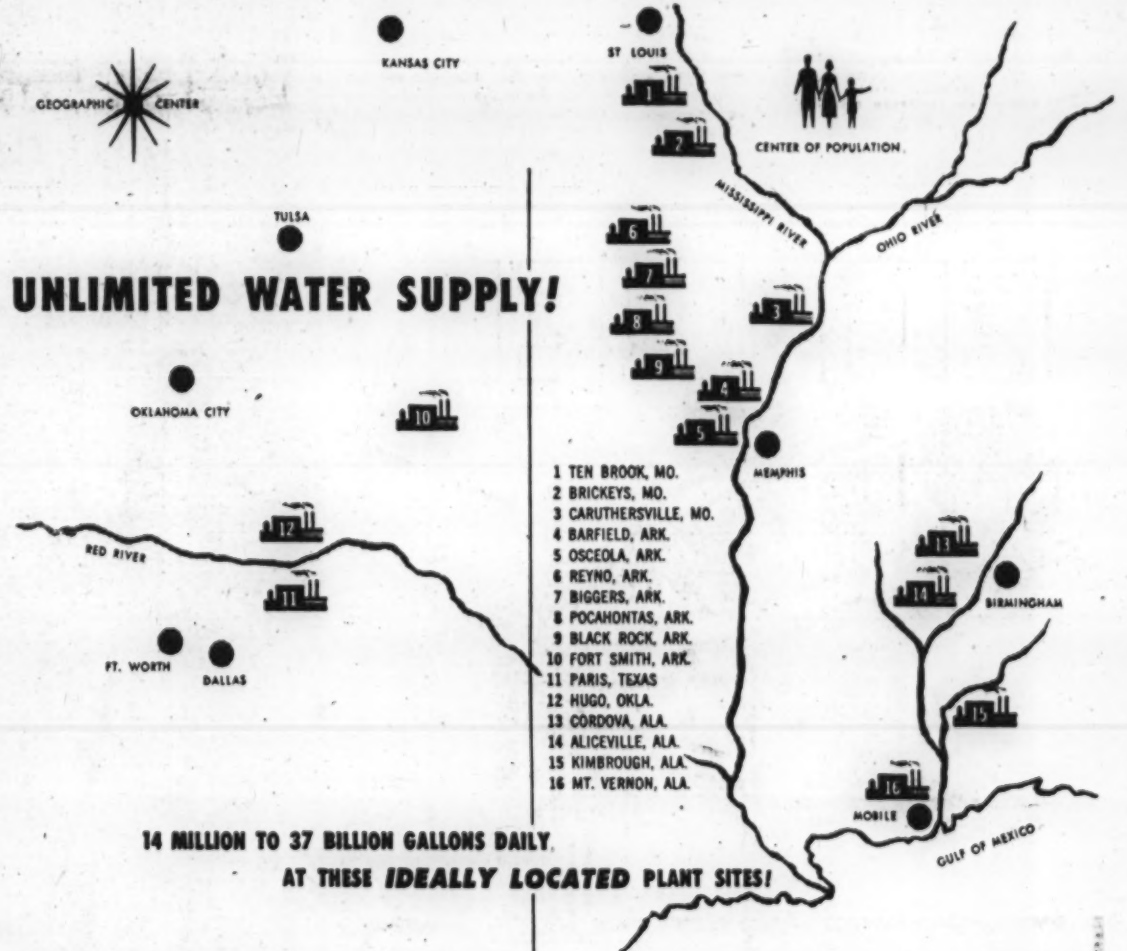
Another Ryder subsidiary, Great Southern Trucking Co., the largest in the Southeast, is a party to the suit against TMT. Great Southern has a claim of \$4,483 against TMT. Rail Trailer Co., Chicago, has a claim of \$86,831 and Trailmobile, Inc., Cincinnati, has a claim of \$2,187.

Attorneys for the three suing creditors said they will disclose their plans for reorganization of TMT during hearings before the Federal court. The immediate objective at today's hearings is to bring TMT's officials into court for examination under oath, said an attorney for the creditors.

TMT claims the creditor's suit was filed in "bad faith" and constitutes a "raid" on TMT, its attorney said.

Consolidated Freightways, Inc., a big West Coast trucking company, is another highway carrier that has recently gone into trailer-ferrying. Consolidated purchased Garrison Fast Freight, Seattle, last January. Included with the purchase was joint ownership of Arctic Terminals, Inc., established as a trailer ferrying operation to Alaska seven years ago. Alaska Steamship Co. is the other owner of Arctic Terminals.

D. E. Skinner, president of Alaska Steamship, says he expects recently placed orders for new equipment will double the trailer ferrying volume to Alaska, now about 36 trailers or containers a week.

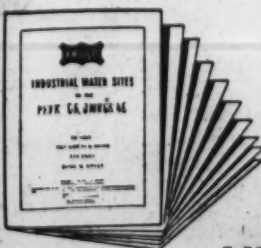


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Bellanca Concedes Some Reports To SEC Might Have Been Faulty

It Denies Intention of Deceit,
Says It Only Failed to Use
Proper Forms

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON — Bellanca Corp. conceded some of its reports to the Securities and Exchange Commission might have been faulty, but denied any intention of deceit, as the commission charged.

As the S.E.C. resumed its hearings on the New Castle, Del., concern's financial dealings, Milton S. Gould, Bellanca attorney, stated: "Our position is that there was a failure to report on proper forms but . . . that the derelictions which form the basis of these proceedings are offenses against, let us say, proper techniques." He denied "that all these things were done in an atmosphere of clandestine secrecy."

The S.E.C.'s corporate finance division began presenting its case against Bellanca as the hearing started up again yesterday after a two month recess called because of conflicting engagements by some of the principals in the case. The hearings first opened on May 8, but were adjourned after only one session at which the commission put 53 documents in the record to back its charges.

In its list of counts against Bellanca, augmented this week with new charges, the S.E.C. alleges the company violated Federal securities laws by failing to file required reports showing full details of its complex financial transactions in 1955 and 1956 and by including "false and misleading" statements in financial reports and proxy soliciting material which it did submit to the commission.

The Finance Division's young attorney, Frederick Moss, started off by naming the Bellanca transactions which the agency claims

were either inadequately or inaccurately reported. He cited the company's intricate transactions with N. O. Nelson Co., St. Louis; Joplin Supply Co., Joplin, Mo.; Automatic Washer Co., Newton, Iowa; Bankers Life & Casualty Co., Chicago; Waltham Watch Co., Waltham, Mass.; Pierce Governor Co., Inc., Anderson, Ind.; Glenn Uranium Mines, Ltd., Ontario, Canada; Selby Shoe Co., Portsmouth, Ohio; Blue Star Airlines and Piasecki Aircraft Corp., Philadelphia.

Arthur K. Rothschild, 40-year old treasurer of Bellanca, was called by the S.E.C. as the first witness. He was questioned closely about the identity of documents relating particularly to Bellanca's August, 1955, acquisition of 97% of the stock in N. O. Nelson and 5.5% of the stock of Joplin Supply Co. Mr. Rothschild was also queried on a \$4,500,000 6% promissory note allegedly placed by Bellanca with Mastan Co., a New York financing house, in August, 1955, to help with the purchase of N. O. Nelson. The Bellanca treasurer simply recited the nature of most of the documents and explained his views of the accuracy of their contents.

Later in the session, Mr. Rothschild was asked why the report disclosing certain Bellanca transactions with Bankers Life, Waltham Watch and other concerns late in the spring of 1956 had not been filed with the S.E.C. He replied a rough draft of the proposed report had been drawn up but that was "the last I heard of it." The Bellanca official added he "assumed that whoever handles (S.E.C.) filings knew a great deal more about it than I did."

The hearings were marked by some sharp interjections by Mr. Gould while Mr. Moss stated the S.E.C.'s specific charges and questioned Mr. Rothschild. At one point, Mr. Gould told Mr. Moss, "if you didn't understand . . . that is a defect of your intelligence." The hearing examiner, James Ewell, then admonished Mr. Gould, saying "I don't think there is any need for the hearing deteriorating into personalities."

Suit by Western Oil Fields Directors to Be Heard July 17

DENVER — A hearing was set for July 17 on suits by majority directors against management executives of Western Oil Fields, Inc.

The hearing set by District Judge Robert W. Steele involves a demand for invalidation of a special stockholders meeting called for July 25. The majority directors also have asked the Denver District Court to call and supervise an annual meeting of stockholders October 15.

The complaints were filed by directors T. B. Knox of Dallas, Robert Donnell of Midland, Texas, Frank Gentles of San Francisco, and C. L. Cole of Denver.

They named as defendants R. M. Barnholt, Sr., president, and R. M. Barnholt, Jr., secretary-treasurer. The Barnholts, with W. B. Midland of Denver, form the minority on the seven member board.

The actions by the four directors ask the court to order the Barnholts to produce all corporate records and books and all original stock certificates. The four directors also asked the court to enjoin the Barnholts from transferring or encumbering 250,000 shares of stock that majority directors contend were issued to them without authorization.

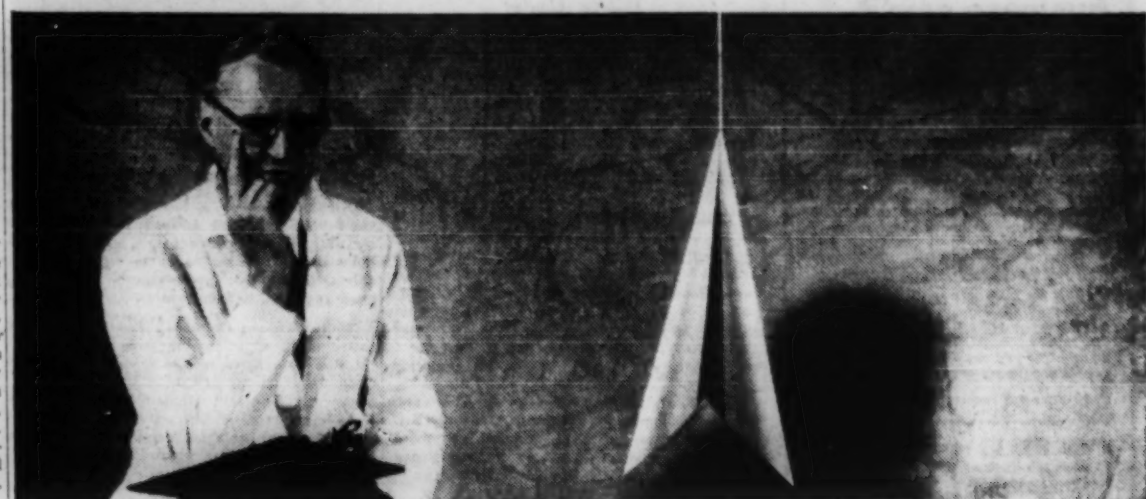
Television-Electronics Fund

CHICAGO — Television-Electronics Fund, Inc., reported an increase in total net assets to a record \$155,073,811 on June 30, against

\$128,181,192 on the like date a year earlier.

Net asset value per share of the fund was \$12.46 on June 30, against \$11.96 a year earlier, after a 55.7-cent per share deduction paid in

realized capital gains. The fund had 12,443,808 shares outstanding June 30, against 10,713,875 on June 30, 1956.



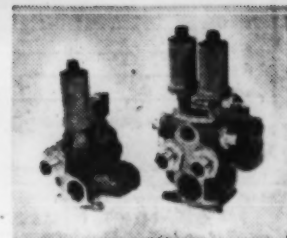
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Last year-end the printer's business had capital of considerably more than \$500,000. It now occupies 65,000 square feet; and Ray Matson is still supplying funds and financial consultation.

Printers, publishers and the graphic arts are "family" to Ray Matson. His father was engaged in the industry for more than 50 years. In business Ray has learned about everything from saddle-wire stitching to off-set presses; in private life he collects Currier and Ives prints.

Mr. Matson and Division D are typical of the Divisions of our Commercial Department. Each Division serves one group of industries exclusively; each loaning officer has a unique, comprehensive understanding of and a personal interest in those industries he serves.

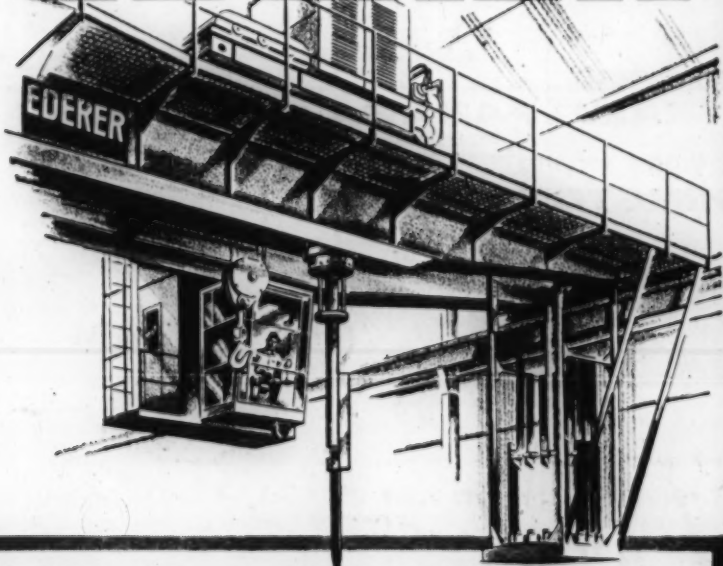
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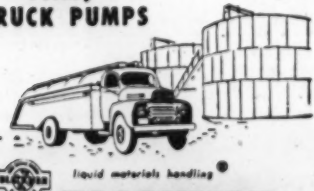
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Farm Revolution: More Poultrymen Shun Risks, Raise Others' Chicks

Continued From First Page

cents a pound for broilers on the farm cannot make an honest living and keep their facilities, their buildings, their dwellings and their equipment in proper working condition," complains Albert Planchon, general manager of the Poultrymen's Cooperative of Connecticut, headquartered in Plainfield, Conn. It's this sort of pressure that causes independents to contract with integrated operators.

Any attempt to determine which is the more responsible for the quintupling of broiler output in the past decade, technological developments or integration, is about like trying to determine which came first, the chicken, or the egg. There's no doubt, though, that output has zoomed.

Currently, U. S. broiler growers are hiking their production to a level above last year's record pace when 1.3 billion birds were produced. That compares with an output of 631 million in 1950 and only 143 million in 1940.

The Poultry Survey Committee, an industry group, estimates that the supply of broilers in the second quarter totaled 326 million head versus 310 million in the like period of record 1956.

"Industry production will be some 2% or 3% higher this year than last year," predicts husky Otis Esham, a big, integrated producer with 400,000 broilers on feed around Parsonsburg, Md., about the same as last year. Mr. Esham also operates a hatchery.

Prices Steady

Congress took a look recently at the poultry after a lengthy slide, industry leaders are predicting that come fall the impact of heavy production again will hit the market, knocking prices downward.

Congress took its recent look at the poultry situation after getting complaints of "alleged predatory credit practices on the part of some giant feed companies and packers in broiler production and marketing." Hearings showed that most of the industry opposed Government interference in the poultry business, though witnesses differed widely as to whether or not integration was good for the industry.

The party for whom tears are being shed—the ex-independent who now is raising chickens while somebody else worries about the risks—is less concerned about the trend than anybody.

On Highway 50 near Salisbury, grizzled Clayton Lokey, 61, emerges from his chicken house in white overalls and baseball cap, wiping his gnarled hands on a rag. Says he: "I got 5,000 broilers here. I'm working on contract for Dennis & Elliott, the feed people in town."

"It Works Out Better"

For the past 17 years, Mr. Lokey has been raising chickens as an independent producer when he hasn't been sharpening lawnmowers and scissars. "This is the first year I started on contract working for somebody else," he explains. "It works out better for me because I don't have to worry about ownership any more, and I always get something no matter how low the price drops."

Raising chickens is a hazardous field for a small independent operator, producers around here say. An entire flock may be wiped out by a disease epidemic. A heat wave may kill a good percentage of a flock. Moreover, price fluctuations may catch a grower with a big flock going to market when prices have skidded below production costs.

Lanky Elmer Hobbs, 62, a toll-rooped retired farmer, details some of the risks of the business as he runs water into a galvanized trough in the chicken coop behind his asphalt shingle home on Highway 50.

"I like contracting," he says. "Working the way I can go to bed at night and get so sleep. If I owned them," he nods toward his 5,500 seven-week-old broilers in the coop, "I sure be worrying about how many I might lose."

Impact of Competition

In the pine-paneled office of a neat building, friendly M. C. Gregory, general manager of Hastings Hatchery, near Parsonsburg, Md., opines: "Producers around here are forced into integration. Other territories went into it quite heavily and reduced costs. I had to go in for it, too, to compete."

One study made by Dr. Richard Saunders, poultry economist at the University of Maryland, showed contract raisers were producing broilers at a production cost 1.6 cents a pound under the costs of independent operators. Mr. Esham estimates his production cost is 1.6 cents a pound without rent and labor, and 1.8 cents a pound figuring all costs.

There aren't too many independent producers remaining for comparisons. But producers around here generally figure the integrated operator can produce at a cent and a half a pound less than the independent. With broilers selling for around 2 cents per pound on the Del-Mar-Va peninsula a few cents above the initial average, the production saving looms large.

The integrated grower raises in such volume that he can standardize operations, thus shaving costs. He buys feed in bulk at \$89.9 a ton here compared with \$95 a ton for bagged feed. He may operate his own feed mill effecting a further saving. He purchases chicks in quantity or may even have his own hatchery, aiming at cutting chick costs by a half cent apiece.

He standardizes operations of the farmer who contract to raise his broilers. To induce them to take an interest in the chickens, he

often establishes a feed conversion incentive pay plan. The more meat the grower puts on chickens per pound of feed, the more he gets paid.

By distributing flocks of anywhere from 100,000 to over a million among many small growers, the big operator also spreads his risks.

"He also spreads his management talent, and sometimes he spreads it pretty thin," says John Hargreaves, secretary-treasurer of Caroline Poultry Farms, an executive who sees dangers in the integration trend.

"But," contends graying Sterling A. White, manager of Ralston-Purina Co.'s 15,000-ton-a-month feed mill at Delmar, Del., "fighting integration is like fighting the tide. You can stand there and fight, but it won't do anything but overwhelm you."

"Ralston-Purina makes no contract deals with growers," he explains. "But most of our dealers do provide capital for 50 or 60 growers each."

Outlines His Operation

On Highway 13 north of Delmar, chunky Bill Bryan, 30, of Bryan & Brittingham, a Purina feed dealer, leans back in a swivel chair in a corner office as he outlines his operation.

"We have 75 broiler raisers on contract for us," he says. "Flocks range from 2,500 up to 20,000 birds. In all, we have 450,000 on feed, about the same as a year ago."

Birds mature in about 90 days, with the dealership doing the marketing. The grower may receive a flat fee ranging from \$30 to \$50 per 1,000 birds raised, with the dealership retaining all profits of sales after expenses. The grower also may work under a second plan where he receives no guarantee but collects three-fourths of the net profit with the dealership taking one-fourth.

"We stand all the losses, if any, except for the labor of the grower," says Mr. Bryan.

In Laurin, Del., Clayton C. Fuller, manager of Beacon Milling Co., looks up from a plant

production schedule. "A slim, unassuming man in blue sport shirt, he estimates that the company's 40 dealers in the area have 'roughly a million birds' on feed in broiler houses of numerous contract raisers."

In Chicago, W. T. Diamond, secretary of the American Feed Manufacturers Association estimates that 6,000 companies are selling branded feeds, with 5,000 of them very small operators. "Of the remaining 1,000, nearly 100% of them are selling feed to broiler raisers on credit plans of one kind or another," says he, adding: "Without extensions of credit to the broiler industry we wouldn't have a broiler industry."

Union Pacific's Authority To Acquire Road Reaffirmed

WASHINGTON—(AP)—The Interstate Commerce Commission reaffirmed authority granted by its finance division last December for Union Pacific Railroad Co. to acquire control of the 150-mile Spokane International Railroad.

Union Pacific was authorized to carry out the control transaction as of August 8. The Spokane International runs from Spokane, Wash., north to the Idaho-Canada boundary and constitutes an important link with western Canada.

The transaction involves an exchange of an aggregate of 181,134 shares of Union Pacific common stock, on the basis of one share for 1.1 shares of Spokane International common. Union Pacific shares closed yesterday on the New York Stock Exchange at 29 1/2.

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Chase Manhattan Merger Voted

NEW YORK—Stockholders of the Staten Island National Bank & Trust Co. voted at a special meeting to merge that bank into the Chase Manhattan Bank. Approval came from more than 94% of the bank's 15,000 outstanding shares.

Chase Manhattan stockholders will consider the merger proposal at a special meeting Thursday.

Merger of the Staten Island bank would add five branches to Chase Manhattan's network of 94.

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REVIEW and OUTLOOK

Step Toward Sanity

"They've really been spilling blood." In this sanguinary fashion a Washington official describes the apparently grim determination of the Administration to cut this fiscal year's spending below the \$71.8 billion originally proposed.

We wouldn't bet very much that enough blood will be spilled to achieve this commendable new aim. But even the decision to try is a significant step—maybe more significant than the budgetary blood-letting in Congress.

As reported by Mr. Clark and Mr. Otten in this newspaper yesterday, the Administration now wants to hold spending at around \$70 billion, or nearly \$2 billion below the initial plan. At the President's behest, Budget Director Brundage has written the Cabinet members and heads of agencies telling them to stick to "absolute minimums" based on fiscal 1957 spending, to postpone spending where possible, to review programs more frequently.

Several things suggest caution about this effort. One is simply the human question whether the will-power evident now at the beginning of the fiscal period can be sustained through the long months before it ends. Another is that the Brundage directive, stern though it sounds, contains sizable loopholes. Also, the business about "postponing" some spending does not augur well for future budgets.

And even if the \$70 billion goal is achieved, it will be something less than a monumental victory. That would still be a fantastically high rate of spending, and incidentally about \$10 billion more a year than President Eisenhower once hoped to be spending by now.

Still, when all the reservations have been duly noted, it remains true that

the only way to cut the spending budget is to try to begin cutting it—and, as a practical matter, only the Administration can do that.

Congress can reduce appropriations requests, and it probably will reduce them by some \$4 billion, without necessarily lowering actual spending in this fiscal year by any substantial amount. That is not the way it should be, to be sure; Congress has the Constitutional power of the purse. But until that power is restored by accounting reforms to curtail an Administration's ability to amass huge unexpended balances, it is to the Administration that the people must look for current savings.

The importance of the new effort to trim spending is even greater than it might appear. In the absence of such an attempt, spending would in all probability exceed the \$71.8 billion budgeted; some Congressional experts think it would hit \$73 billion. Thus if the effect of the Administration's economy drive is only to hold spending to the original estimate, the nation will be the gainer.

But perhaps the most salutary part of all this is simply the fact that the Administration attitude has been changed. The change, modest though it is, has been brought about by the pressure of public opinion—and in these days of Big Government it is a healthy sign that the people are able to exert their will. As for the Administration, it has been forced to realize that the people will not tolerate extravagance without end.

The new frame of mind in Washington may not last. But when a man on a spending spree at least tries to cut down, that is an encouraging step toward fiscal sanity.

Secrecy Is as Secrecy Does

The Air Force, it seems, is protesting a recent Defense Department memorandum restricting the amount of information that can be given to the public about guided missiles.

The memorandum restricts information to the bare facts that a missile has been fired and whether there were any casualties or not. General Leuhman, information chief of the Air Force, told a House committee that this is all wrong because it prevents the Air Force from giving "the public an idea of how we have progressed."

General Leuhman testified that the Air Force wants the public to know more about missiles because it has been "wrongfully criticized" as not making enough progress on its missile program.

We hasten to express the view that concern for public knowledge is not based in this instance so much on the public's right to know about what is going on as it is based on the desire of the Air Force to bolster its claim to be the dominant long range missile service.

But we hope the obvious lesson written in this little incident will not escape the people in Washington who believe that what goes on there isn't really the public's business at all—except to pay for what goes on.

For the truth is that secrecy is a sword that cuts two ways. And when secrecy is extended beyond the point of national security, even those it is designed to protect find they are more often hurt than helped.

Administered Prices

Senator Kefauver's inflation investigators have said they hope to "shed light" on the role of so-called "administered pricing" where, in the Senator's words, prices are set, not automatically by the unseen hand of competition but by corporate managers.

The hearings may indeed shed light. For the first witness noted with a forthrightness perhaps not expected by the politicians that "the processes of price-making and of wage-making are so intertwined in the modern world that neither can be effectively analyzed in isolation from the other." And he went on to throw doubt on the accuracy of the phrase, "administered prices."

The witness was Dr. Edwin G. Nourse, chairman of the Council of Economic Advisers when Mr. Truman was President. We certainly agree with him that price-making and wage-making are almost inextricable. We would agree also that talk of "administered pricing" by industry is at least a misnomer.

It is true that in some instances and at some times corporate executives can "set" prices where they want them to be. But it is true also that prices set in this way cannot be long maintained, unless the forces of supply and demand justify them.

At any rate it is impossible to "administer" prices perpetually, short of a monopoly. The steel industry is gen-

erally considered the primary target for the investigations and it just raised prices \$6 a ton. If it could "administer" a price increase of \$6 why did it not "administer" one of \$7? Or \$10?

The answer at the hearings was that the industry had exercised "restraint." Part of such restraint may indeed have been political, though any increase at all was bound to excite some wrath. The main "restraint" was the same one there always is in an economic question where there is no monopoly: How much will the traffic bear, without driving away buyers to the point the company loses more than it would gain from raising prices?

The steel companies of course had to increase prices to some extent to cover the wage increase granted effective July 1 to the Steelworkers, a group which in many ways does in fact exercise monopoly. And to that extent the steel companies were influenced by "monopoly" considerations. The way to deal with that monopoly, as Dr. Nourse suggested, is to make labor unions subject to antitrust laws.

There Dr. Nourse has put his finger on a subject which might indeed be an interesting one for Senator Kefauver to "shed light" on. For if there is any price that is "administered" it surely is the price of labor, strictly regulated as it is by the union leaders' iron-handed monopoly.

Letters To the Editor

Four Strikes

Editor, The Wall Street Journal:

Re your editorial "Strike Four?" (July 3): There was a time, I should say in the 30's, when four strikes was the rule, and at that time, or some other time, if I am not mistaken, nine balls was the number required to give a man his base.

Back then, too, the catcher stood way back to the back-stop until the third strike came up and then he came toward the plate and donned his mask. I don't know what advantage that may have had, except that perhaps he caught more pop fouls. I do not remember that there was any particular amount of time wasted in his running back and forth—nothing certainly like the leisurely amble that the pitcher now takes when he comes in from the bull pen, holding the whole game up anywhere from two to twelve minutes!

I don't say baseball is better or worse, but I have never seen a better pair, mechanically or otherwise, than Long and Lowe, who were short and second base for the Boston National team, so many years ago.

Anyway, four strikes was once, and for a short time, the rule.

W. M. ALLEN

Boston, Mass.

New Way to Waste

Editor, The Wall Street Journal:

To Mr. Thomas E. Murray's mandate to America to promote "the public welfare of the international community," I say hogwash.

Atomic power is too expensive for America at present because we know how to dig coal while England does not. The only excuse left for the Federal development of atomic power is the promotion of public power and socialism. Of course you said it better in your July 1 editorial.

Not only do I oppose Federal atomic power because it is socialistic, but also because I simply cannot afford a new way to waste my tax money.

WILLIAM A. CHILDS

Fernandina Beach, Fla.

Autos and Ads

Editor, The Wall Street Journal:

After reading "Auto Men Swear Off Races, Hot Car Ads..." (June 7), I have decided to voice my opinion.

The shift to safety-design advertising will, of course, be no more factual than has been the "Competition Racing Program." Automobile advertising has merely shifted gears.

The American automobile is designed specifically for maximum sales volume. "Maximum sales volume" is predicated on selling automobiles to as many people as possible and reselling to them as often as possible. Neither the horse-power race, factory sponsored racing competition, nor, in the future, safety-design nor safety-feature advertisements has had, nor will have any modifying effect on this fundamental precept: sell and resell.

In the 1935-7 era Ettore Bugatti of Italy built a 5 liter, 8 cylinder Bugatti which had smaller displacement than the current Lincoln, Chrysler, Cadillac, etc. (all over 3.5 liters), and developed 345 h.p. Twenty years ago a 5 liter car—less than 315 cubic inches displacement—produced 345 h.p. Where, then, is the engineering feat in Detroit's horse-power race to the 300-350 h.p. fringe? The Indianapolis Offenhauser racing engine by Meyer-Drake is still, after 20 years, a modified Bugatti motor of 270 cubic inches.

Maximum sales volume demands the cheapest construction for the briefest interval the buying public will tolerate. Standard pig-iron cylinder blocks cannot compete with magnesium-aluminum-alloy blocks; leaf springs cannot compete with torsion bars; massive unsprung rear-end assemblies cannot compete with DeDion rear-ends; drum brakes cannot compete with Lockheed-Girling spot disc brakes; 4000-5000 pounds of iron cannot compete with 2000 pounds of quality metal.

Superior engineering is superior performance. Superior performance is safety. The automobile which is safely operated in competition at speeds of 170 miles per hour by professional drivers who could not safely operate my automobile at 100 miles per hour, is safer for me to drive at 70 mph than my car is.

Are safe and efficient cars too expensive to build? They build them in Europe. Are safety belts, anti-roll bars, etc., too expensive, when air-conditioning, electric windows, automatic gear boxes, and radios are "standard equipment"? The list of "great engineering achievements" advertised by automobile manufacturers belongs in your "Pepper... and Salt" column.

GLEN ARSWORTH

Morgantown, W. Va.

Some Other Cause

Editor, The Wall Street Journal:

Your editorial, "Inflation's Tricky Gadgets..." (June 28) points out that price rises in recent years have been mostly caused by an increase in the money supply. However, the price rises currently afflicting the economy may not be due entirely to this cause. Indeed, it would seem that an increasing rate of money turnover is presently the villain. Monetary economists have long understood that velocity of money and demand deposits have, at various times, played a very important role in the determination of the price level.

For the period 1939-1954 there was a great increase in the money supply (demand deposits plus currency outside banks), but since 1954 there has been only a slight increase in the money supply. Prices, however, began to climb in late 1955 and continue to rise. We must conclude, therefore, that in the present instance an increasing money supply is not responsible for the rising price level.

HUGH P. KING

Economist, Chamber of Commerce of the United States
Washington, D. C.

Atlantic Freight Rate Boost

NEW YORK—The North Atlantic Baltic Freight Conference announced that an increase of 10% in ocean freight rates and charges will go into effect for shipments on vessels loading on and after October 15. C. R. Andrews, chairman, said the rate rise was necessitated by "continually increasing replacement, maintenance and operating costs."

The Bookshelf

Gentle Art of Persuading Voters

When George Washington, a Virginia squire, was campaigning for the House of Burgesses in 1757, he took care to provide the constituents with the following: 28 gallons of rum, 50 gallons of beer punch, 24 gallons of wine, 46 gallons of rum and 2 gallons of cider.

This figures out to about a quart and a half for each of the 391 voters in his district. Wrote Washington to his campaign manager: "I hope no exceptions were taken to any that voted against me but that all were alike treated and all had enough." Apparently they did. He was elected.

Later Squire Washington was to take a dim view of "politicizing" and especially of political parties. In his famed Farewell Address he inveighed mightily against both. All the same, the practices he adopted in 1757 for the friendly persuasion of the voters proved more durable with posterity than the principles he preached.

To be sure, rum kegs and cider barrels have been supplanted by welfare packages and pork barrels, but the practice is still to see that all voters have enough inducements to persuade them to vote for the candidate. And the shrewder politician still cultivates the impression that all will be "alike treated," for there will be another election tomorrow. Out of Mr. Washington's gallon jug, all unknown to him, came the technique of modern American politics—and the breath of life for his much reviled American political parties.

How that came about between 1757 and 1957 makes an endlessly fascinating tale, however often retold. American politics has held foreigners spellbound from Alexis de Tocqueville to D. W. Brogan. It's a sure-fire conversation piece among Americans themselves, whether the talker is Mr. Dooley, Will Rogers or Charles A. Beard. And not even the pedestrian style of Eugene H. Roseboom, the latest historian of our politics, can take the drama away from "A History of Presidential Elections."

Nor can a slight tendency to moralize at all the goings-on take away the impression that some of the very things about American politics that most disturb political philosophers have been the things that contributed most to our political stability.

For even the worst of them—beer kegs at the polls and "spend and spend and elect and elect"—have been rooted in an acknowledgment that the ultimate function of a political leader is to satisfy the aspirations of political citizens, whatever those aspirations might be. Perhaps that has sometimes had grievous results, but not half so grievous as some other methods.

And as the reader can see from Dr. Roseboom's history, even the bad results of "party politics" have not usually been as grievous to the Republic as they seemed to the participants at the time. The political system brought far more grief to the nation when the party system broke down in mid-19th century and there was an unyielding clash of ideologies than it ever did when the

parties seemed most devoid of "principle," except the principle of getting elected.

The principle of "party victory at any price" did bring many shameful practices. There's no doubt that the Hayes-Tilden election of 1876 was a "travesty of justice," nor that the Cleveland-Blaire campaign was, as Dr. Roseboom calls it, "the battle of the tarnished warriors." Even so, the evils were not as great as those brought on by the earlier collapse of the Whigs and the sectionalizing of the Democrats that led to the Civil War.

Meanwhile, the development of the party machinery brought with it many good things. In a nation growing ever larger and more complex, voters in Kansas and New York could never see eye-to-eye on everything; our politics stood in danger of fragmenting, like the French. This was avoided by developing in voters of both Kansas and New York an allegiance to "the party" which transcended their regional differences on many of the issues. Party loyalty, for all its faults, was the nation's political adhesive.

Developing it required from the politicians not only some cynical practices but also such virtues as tolerance, a willingness to compromise within limits and an ability to look beyond the needs of the provinces from which they came.

Squire Washington rolling out the rum jugs, Lincoln plugging for some Illinois public works or playing Bingo with generals' commissions. But there was also Washington struggling to form a more perfect union and Lincoln trying to preserve it. In fact, one of the things that emerges most clearly from this history of our Presidential elections is the slow but sure way our quadrennial national campaigns have been submerging factionalism.

Of course, the submergence is incomplete; looking at the Democrats and Republicans today we are apt to think that factionalism is still alive. Re-reading history helps keep this in perspective and remind us how much more stable our political system is today than a century ago.

And of how much our politics has matured and cleansed itself. Cabinet officers lately have been forced out of office for things that in Grant's Administration would have seemed minor peccadillos, and today the Tammanyites are singing their last hurrahs. In this process the national parties have played the Presidency the national office that Mr. Washington hoped it would be.

So there would seem to be many things in the party system that would have met with the Squire's approval, could he have foreseen them. If any party is to remain national, and hence have any hope of getting elected, it can take no exceptions to voters in Mississippi or in Maine; all must be alike treated. In 1957 as in 1757 the votes of free men, however changing the inducements, must still be sought through friendly persuasion.

—VERMONT ROYSTER

A History of Presidential Elections, By Eugene H. Roseboom, New York: Macmillan, \$8.50.

Nation's Gasoline Stocks Fell 2,603,000 Barrels In Week Ended July 5

Refineries Reduce Runs by 75,000 Barrels Daily; Crude Oil Output Also Cut

By The Wall Street Journal Staff Reporter

NEW YORK—The nation's gasoline stocks dropped 2,603,000 barrels in the week ended July 5, according to the American Petroleum Institute, trade organization for the oil industry.

Motor fuel in storage at the weekend amounted to 185,920,000 barrels. The year-ago total was 178,549,000 barrels.

Heating oil supplies moved higher seasonally. The heavy fuels used by industry rose 1,586,000 barrels to 46,248,000 barrels, compared with 39,779,000 barrels last year.

Light fuels, including those used in the home, increased 4,980,000 barrels to 148,189,000 barrels, some 23 million barrels above a year ago.

The oil industry's refineries moved at a slower gait during the week. Runs averaged 7,840,000 barrels daily, a drop of 75,000 barrels. Last year's pace was 7,974,000 barrels daily.

Reflecting a cutback in allowances, crude oil production dropped 237,000 barrels daily to

an average of 6,952,000 barrels. The year-ago rate was 7,085,850 barrels daily.

Oil statistics compiled by the American Petroleum Institute for the week ended July 5, 1957, with changes from the previous week and the total for a year ago (in barrels) follow:

	July 5-12	June 28-31	July 6-12
Gasoline stocks	185,920,000	188,523,000	178,549,000
Gasoline production	35,876,000	35,876,000	37,726,000
Reformulated gasoline	4,248,000	4,248,000	3,776,000
Gas oil stocks	148,189,000	148,189,000	148,189,000
Gas oil production	12,468,000	12,468,000	12,468,000
Kerosene stocks	25,307,000	25,307,000	25,307,000
Kerosene production	1,743,000	1,743,000	2,028,000
Refinery runs daily	7,840,000	7,974,000	7,974,000
% Crude oil	87.1%	87.1%	87.1%
Crude & Cond. output	6,952,000	7,085,850	7,085,850
West Coast	22,150	4,500	30,700
Illinois	168,830	8,830	231,100
Kansas	330,000	4,600	342,500
Louisiana	87,500	2,300	78,500
Oklahoma	331,200	15,100	361,600
Texas (all)	2,879,100	221,800	2,896,500
Texas (West)	1,687,000	103,450	1,696,100
Imports:			
Crude United States	1,369,300	48,200	1,631,700
Products United States	371,300	191,500	374,100
Crude West Coast	378,000	75,300	81,300
Products West Coast			17,900

Union Carbide Corp. Raises Prices for Industrial Gas

NEW YORK—The Linde division of Union Carbide Corp. has increased the price of oxygen for industrial cutting and welding 7 cents per 100 cubic feet in cylinders effective August 1. The price of the gas sold in bulk on a tonnage basis to large users has not been changed. The company also increased the price of acetylene in cylinders for cutting and welding 25 cents per 100 cubic feet. The price of the gas varies from less than \$1 per 100 cubic feet to over \$2, according to the amount taken by the consumer.

PEPPER...and Salt

Asst. Office Manager

His voice is loud.
He wears a frown.
He struts. The boss
is out of town.
—Bert Kruse.

Talent Scout

A TV station, according to Television Age, had scheduled the not-so-new Moonlight Sonata, in which the late Paderewski plays the title piece. Turned out the film was too long for the time allotted. A young station said had a suggestion:

"Let's cut out that piano player. He isn't exactly a Liberace anyway."

Now What?

The young scientist, finding himself seated beside a dazzling blonde at a dinner party, strove to be entertaining. Being an expert on guided missiles, he gave her a full review of the subject as she nodded wide-eyed with apparent interest.

Not until dessert was brought did he realize he was doing all the talking. "I'm sorry," he apologized, "for sounding off so long. I'm afraid I've bored you."

"Oh, no," she murmured, fluttering long lashes. "But tell me—what's a guided missile?"

Good Hunch

The rancher was driving an



Easterner over an arid and barren section of Western Texas. The sun was blistering hot. Suddenly a gaudy looking bird ran in front of the car. The Easterner seemed quite interested, and inquired about it.

"That is a Bird of Paradise," said the rancher.

The next mile was driven in silence, which was suddenly broken by the visitor with,

"Pretty long way from home, isn't it?"

Daffynition

Con Man: Just a do-him-yourself expert.

Up the Ladder

Khrushchev Consolidates Power

In the Familiar Pattern Of Stalin's Purges

By WILLIAM HENRY CHAMBERLIN

LONDON—Just before the big Soviet shake-up in which Communist party secretary Khrushchev further consolidated his power, a conference of specialists on Soviet affairs was held here in Britain. No one at the meeting anticipated the Russian development—which is a fair indication of how successfully the curtain of secrecy is maintained in Moscow.

These Soviet palace revolutions come with little warning or none. No discussion in the Soviet press preceded the arrest in 1953 of Lavrenti Beria, chief of the political police and a member of the triumvirate (Malenkov and Molotov being the other two) which took power after the death of Stalin. Subsequently Beria and a number of his followers were put to death.

There was a little more advance notice of the elimination of Malenkov as premier in February, 1955, and the emergence of a triumvirate with Khrushchev as party secretary and Bulganin as premier. In the current purge, an ominous editorial and article appeared in "Pravda" immediately ahead of the official announcement of the downfall of Stalin's veteran henchmen, Molotov, Kaganovich and Malenkov, plus former foreign minister Shepilov.

Some light is thrown on issues which have been debated in utmost secrecy during recent months and years by the official announcement of the dismissals. Both foreign and internal affairs were involved.

Resisting Change

Molotov, as it seems, had opposed any departure from the rigidly negative line of Stalin's foreign policy. He had resisted the reopening of friendly relations with Yugoslavia, the treaty providing for the evacuation of Austria, the practice, inaugurated by Khrushchev and Bulganin, of exchanging visits with representatives of foreign governments.

There have also been quarrels over internal economic policy and here Kaganovich, a specialist in industrial organization, was perhaps more directly concerned than Molotov. Khrushchev has begun two big experiments, the ploughing up of a considerable area of virgin soil in Asiatic Russia and the reorganization of the top-heavy centralized system of Soviet industrial organization, with a view to giving more initiative and responsibility to local organizations.

Some of these differences have been suspected. But this is the first explicit acknowledgment that they existed and that they had become so serious as to warrant the expulsion of Khrushchev's opponents.

A close and interesting parallel can be seen between Stalin's elimination of the Leninist "Old Guard" in the Twenties and Khrushchev's removal from the seats of power of the Stalinist "Old Guard" in the Fifties. Playing one individual and group against another, Stalin swept into political oblivion such famous leaders of the early period of the Bolshevik Revolution as Trotsky, Zinoviev, Kamenev, Rykov, Bukharin and Tomsky. Ultimately, in one way or another, he killed every one of these men, his former associates in the Politburo in Lenin's time.

Khrushchev has now made a pretty clean sweep of the men who enjoyed as much of Stalin's confidence as that ruthless and witty dictator accorded to anyone. The triumvirate that seemed all-powerful after Stalin's death, Malenkov, Beria and Molotov, has vanished. Beria executed, Molotov and Malenkov in political outer darkness, Kaganovich, another link with the Stalin era, has been eliminated.

Vaporous Appetite

The French philosophical historian Taine speaks of the French Revolution as "a crocodile devouring its young." The appetite of the Russian crocodile is at least equally voracious. There is, to be sure, one difference, so far, between Stalin's purges and Khrushchev's. The latter, except in the case of Beria, has spared the lives of his potential rivals and opponents. It remains to be seen whether this comparatively mild method will continue. Stalin completed the political destruction of Trotsky and his other victims before he called in the aid of the executioner.

This latest, but probably not last, Soviet purge has been accompanied by the packing of the party presidium with some little known figures, presumably loyal henchmen of Khrushchev. The promotion of the Soviet Defense Minister, Georgi Zhukov, to full membership in the new 15-man presidium (Zhukov was formerly a "candidate" or alternate member) seems to symbolize the backing which Khrushchev enjoys from the Soviet armed forces.

The present turn of the Soviet political wheel tends to confirm the hypothesis that periodic upheavals of this kind, sanguinary or bloodless, are likely to recur until Khrushchev, or someone else, has firmly established himself as the unquestioned dictator. There is no element of law or legitimacy to sustain a group dictatorship. The line between dissent and treason, between permissible discussion and "anti-party activity," is very thin and blurred. And secrecy is the ideal cloak for the rise of despots.

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Big Firms' Share of U. S. Business Is Growing, Senate Study Indicates

But Report on Concentration Presents No Conclusions; U. S. Chamber Hits Data

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—The Senate anti-monopoly subcommittee gave newsmen a peek at a report purporting to indicate the 50 biggest U. S. companies are cornering a growing share of the nation's manufacturing business.

The U. S. Chamber of Commerce promptly denounced the report, though chamber officials conceded they hadn't seen it yet.

The long-awaited 756-page report, crammed with statistics and tables, presented no conclusions about changes in economic concentration. But its first table showed that the 50 biggest companies in seven years chalked up a 41% increase in their share of the total value added by manufacturing—from 17% of the total value in 1947 to 23% in 1954.

Although the report won't be officially released until next week, committee officials are allowing newspapermen to examine its contents in the committee headquarters. When it learned this, the U. S. Chamber called a press conference yesterday afternoon to attack the report in advance. Dr. Emerson P. Schmidt, the Chamber's economist, claimed the report is based on what he called "fallacious" data.

Errors Charged

"From the information we have," he declared, "we are reasonably certain the report makes egregious errors and the taxpayer isn't getting his money's worth."

He said the Chamber doesn't know whether economic concentration is increasing, but he contended "there's no question that competition is increasing." He also warned that rising concentration, if it exists, doesn't necessarily mean decreasing competition.

The subcommittee's report is the result of an 18-month study directed by Jesse J. Friedman, a Washington economic consultant. He included three pages of qualifications in the report, and warned that the statistics can easily be misinterpreted. But he insisted in an interview that "professionally, the report is a sound job."

Mr. Friedman contended the report "helps understand the changes in business concentration." He said it should be useful to lawmakers, businessmen, trustbusters, "and anyone needing basic material on industrial concentration."

"Skeptical" of Usefulness

Dr. Schmidt agreed, after a fashion, with this view. He said business experts, "if heedful of the pitfalls, might find the statistics useful, but I am very skeptical."

The report was based on Census Bureau figures for 1947 and 1954. It showed, for instance, that concentration—the share of a market held by the top four companies—has risen from 36% to 50% in the electrical appliance industry, from 15% to 23% in the paper and paperboard industry, and from 45% to 54% in the steel works and rolling mills industry. But the report also showed some apparent de-

creases in concentration—from a 37% share in 1947 to a 33% share in 1954 for the four top petroleum refiners, for instance.

Mr. Friedman hastened to explain, however, the raw figures may not mean too much. For one thing, he said, the figures don't show the reason for the change—whether through mergers, increased plant capacity or growth of new products. He also claimed that a 40% concentration by the top four companies in a predominantly localized industry, such as bakeries, would have far more serious monopolistic effects than a 75% domination by the big four in a national industry, such as steel, which requires heavy investment to get into production.

The Chamber of Commerce made those same points, and more besides. Dr. Schmidt labeled the census figures "inaccurate and unsuitable" for measuring concentration on at least nine different grounds.

Comparison Called Invalid

The figures, he claimed, ignore so called captive production, such as the Ford Motor Co.'s two million-ton annual steel output. He also said the figures aren't broken down into properly relevant markets. He charged the figures ignore exports, imports, and second-hand markets. And he argued that a comparison between 1947 and 1954 is invalid because it wouldn't necessarily "determine a trend."

Most of these alleged fallacies, the Chamber spokesman declared, will lead to what he called "an overstatement" of concentration.

Dr. Schmidt conceded the cost of acquiring the necessary data on concentration from sources other than the Census Bureau "would be prohibitive," but he said the subcommittee's report is no substitute for an adequate survey. "Poor statistics are worse than none at all," he asserted.

He agreed the report might offer "an intellectual short cut to tell you where to look for monopolists." But he urged Congress to waste no more time on the statistics "unless it has some reasonable doubt of the effectiveness of competition in a particular area."

Stouffer Expects Higher Sales, Net in Fiscal Year

CLEVELAND—Net income of Stouffer Corp. is expected to rise to a record \$1,185,000 in the fiscal year ending July 31, Vernon Stouffer, president and chairman, and H. E. Smiley, treasurer said.

Based on the 971,912 common shares outstanding May 31, following a two-for-one split this spring, profits would equal \$1.22 a share, up from \$1.12 a share, in fiscal 1956. Sales for the restaurant chain and frozen food producer will reach a record of around \$30 million for fiscal 1957, up from \$26,433,339 in the year ended July 31, 1956, the officials said.

In the next 10 days, Mr. Stouffer disclosed, the company will launch an expansion of its frozen food distribution which will place sales on a national basis by the end of fiscal 1958. Frozen foods volume in fiscal 1957 is expected to total \$4 million, up from \$1,692,000 the previous year, and in fiscal 1958, is expected to climb to \$6 million, Mr. Stouffer said.



How to get your ideas across in Washington

Doing business profitably these days involves more than merely finding out what customers want and giving it to them. As top management knows so well, pleasing official Washington is as important these days as pleasing customers, maybe even more. That's why corporate advertising in *The New York Times* makes so much sense.

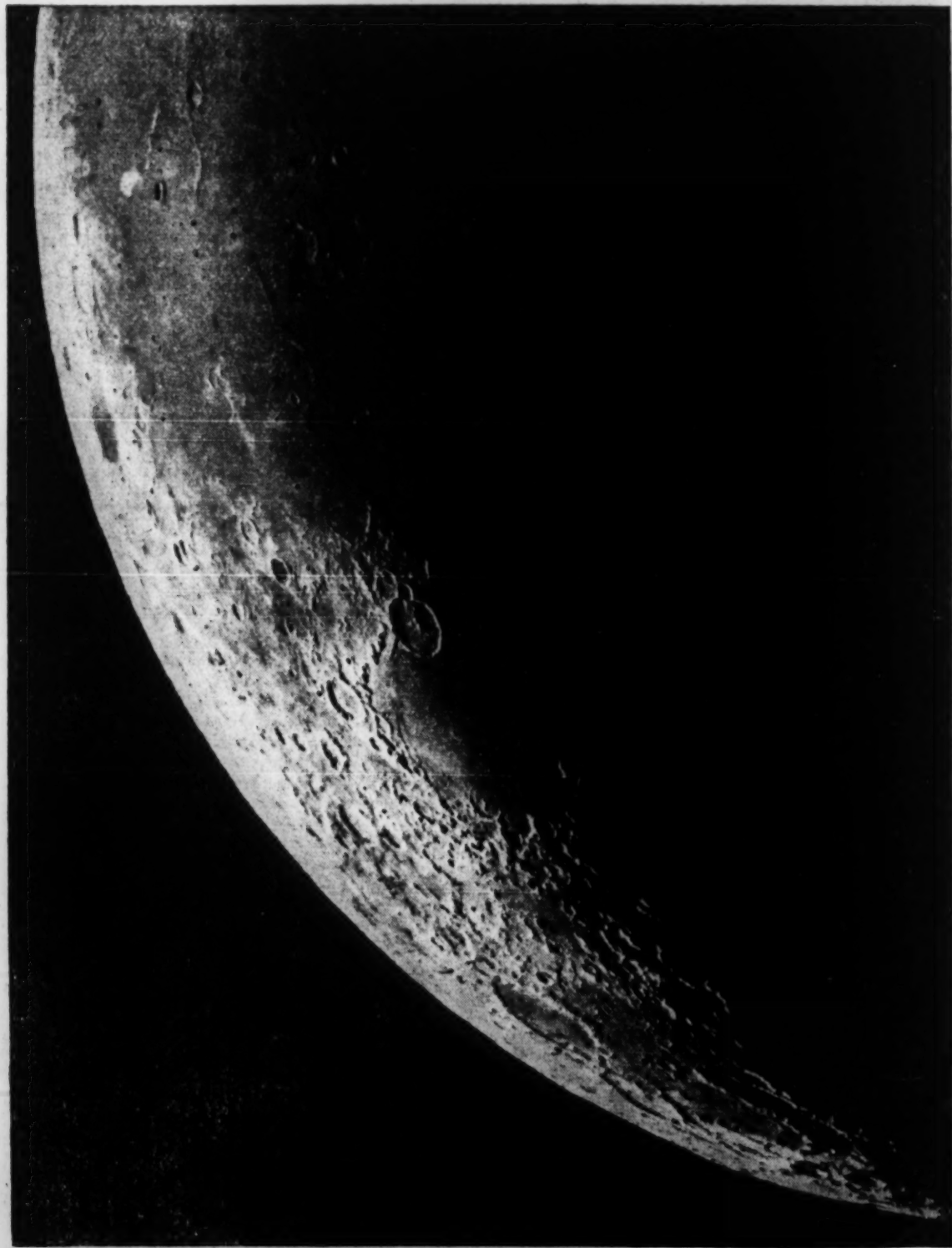
Policy-making officials in Washington depend upon many sources of information, and importantly upon *The New York Times*. That's because they find in *The Times* more of the information they need—more news about Washington itself, about foreign affairs, politics, business, industry than anywhere else. A recent

survey shows that almost half of Washington's top officials read *The New York Times* regularly; many prefer it over other publications.

Your company's corporate advertising is information, too. Information many Washington officials want. Information you want them to have, told your way. When you publish it in *The New York Times*, you can be sure it's getting through to the people in Washington you want to reach.

The New York Times

starts people thinking all over the U. S.



Lunar craters as seen through an astronomical telescope. The puzzle of what's on the moon's other side may soon be answered.

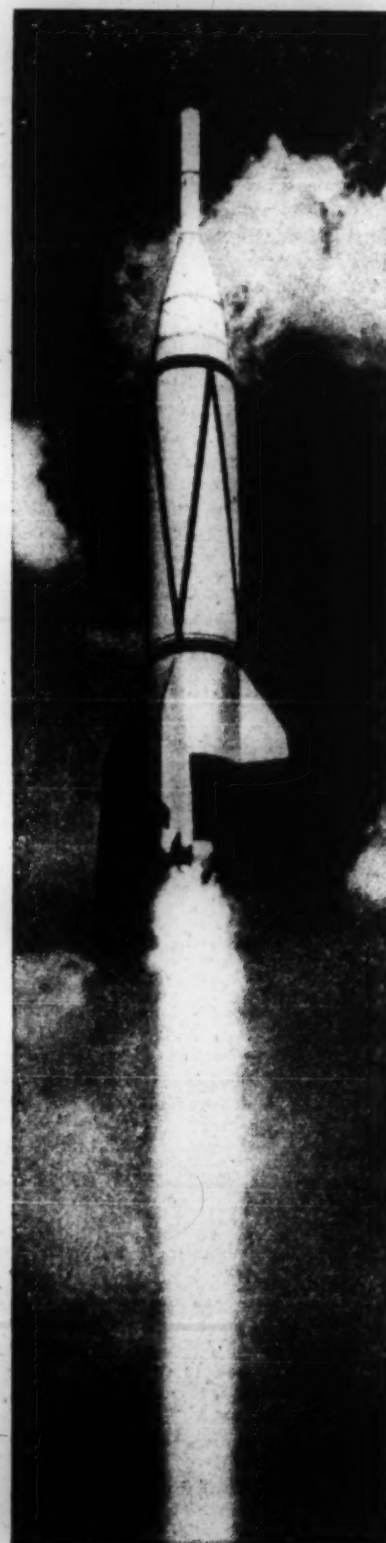
No. 5 in a new series:

World's
oldest mystery
soon to
be solved

Ever since man has had the imagination to ponder any problem, he has wondered what lay on the dark side of the moon...

Now, engineers predict that rockets carrying cameras or TV will circle Luna within five years and show us her other face.

At Douglas Aircraft, where one of the first rocket and missile projects was set up in 1941, practical investigations have helped show the way to lunar circumnavigation. They have led to more effective missile guidance systems... helped establish basic principles of air-to-air rocket fire... led to use of such heat-resistant materials as titanium, ceramics, and plastics. Douglas engineers have investigated space physiology and psychology—how man will react in the weightless glare of space—and even investigated new kinds of power, engines that may use ions or light rays to reach the stars.



Wac-Corporal, an early Douglas rocket, takes off in the nose of a captured V-2 to set what was then a world altitude record. Douglas has since developed such weapons as Nike, the new Nike-Hercules, and the Army's potent Honest John, which can carry a nuclear warhead. Even more exciting projects—still classified—are now going full speed ahead at Douglas Aircraft.

Depend on
DOUGLAS
first in
Aviation



OPPORTUNITIES are growing in the best location in the nation!

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TIME WILL TELL

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Under the Measure

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3%

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Telephone REdpublic 3-1141
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THE RYE NATIONAL BANK

RYE, NEW YORK

CONDENSED STATEMENT as of June 30, 1957

RESOURCES	LIABILITIES
Cash and Deposited in Banks . . . \$ 3,118,978.63	Common Stock (Par value \$2) . . . \$ 334,800.00
U. S. Government Bonds . . . 4,486,837.28	Surplus . . . 475,696.00
State and Municipal Bonds . . . 4,148,684.98	Undivided Profits . . . 448,595.48
Other Bonds . . . 1,292,240.55	Reserve for Interest, Taxes . . . 29,188.13
Loans . . . 7,632,140.00	& Contingencies . . . 23,488.09
Banking Premises, Furniture & Fixtures . . . 454,700.27	Unearned Discount . . . 23,488.09
Accrued Interest Receivable . . . 214,758.28	Deposits . . . 23,488.09
Other Assets . . . 20,956.04	
\$25,340,325.03	\$25,340,325.03

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- If you favorably measure-up to these exacting specifications (and Please, only if you do) write us fully about yourself. As only those whom we feel are fully qualified can be interviewed, it is important that you outline directly and completely in your first letter the details of your educational, social and business backgrounds.

- Your letter will be held in the strictest of confidence. No references given will be approached without your explicit permission. Members of our organization are aware that this advertisement is being run.

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WALL STREET JOURNAL
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THE CLEVELAND ELECTRIC ILLUMINATING COMPANY



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This new home development is typical of residential building throughout greater Springfield area which resulted in 3,047 new homes during 1956.

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For clean, fresh, friendly living that helps keep employee morale at top levels, modern housing in Western Massachusetts offers an unlimited range in design, capacity and price. Employees at all income levels find no problem in owning their own homes . . . homes they can be proud of. It is not surprising they like to work in these surroundings. If modern housing is important to your business thinking . . . it might be worth your while to talk with the Third, where many Western Massachusetts builders and homeowners bank regularly.

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Other Bonds . . . 1,233,240.55	Reserve for Interest, Taxes
Loans & Contingencies . . . 7,632,140.00	29,186.73
Banking Premises, Furniture	Unearned Discount . . . 29,685.09
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SAN FRANCISCO 5, CALIF.

California Oil Well Drillings

SAN FRANCISCO—Notices to drill 37 new oil wells in California were filed during the week ended July 6 with the state's Department of Natural Resources. During the week ended June 29, there were 68 such notices.

Last week's notices brought the 1957 total to 1,230, compared with 1,225 during the like period last year. Of the notices, 16 were for exploratory drillings, compared with 18 the week before.

MADISON AVE. IN POLITICS

Can weak candidates be "merchandised" into office? Does advertising's power in politics threaten our two party system? Do the people choose the president... or is it really Madison Avenue? Be sure to read a U.S. Senator's startling report on how advertising and public relations men are revolutionizing the vote-getting techniques of seasoned politicians. Don't miss August ESQUIRE now on sale



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DISTINCTIVE - EASY TO ATTACH
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MURPHY, N. C.

Cleanup Speed-Up: AFL-CIO May Oust the Teamsters and Bakers

Continued From First Page

are involved, other federation chiefs note that Mr. Hutcheson has not been indicted or even charged either by law enforcement agencies or the A.F.L.-C.I.O. itself. Both the Teamsters and the Bakery Workers unions have been charged by the federation with corruption and are being investigated by its Ethical Practices Committee.

There's no doubt some A.F.L.-C.I.O. chiefs are worried about possible repercussions from any strong action against the Carpenters' chief.

"If they try to tell the Carpenters to kick out Hutcheson," warns one union official, "that union won't wait a minute to walk out of the federation."

These officials also note that Mr. Hutcheson is one of the wheel horses of the building trades unions which made up the backbone of the old A.F.L. They fear that a Carpenters walkout could take other building trades unions along.

There's hesitation, too, among some in Mr. Meany's camp about kicking out the Teamsters and the Bakery Workers. Some officials claim there are more reasons for not throwing them out than for ousting them.

"We'd much rather the unions did their own cleaning up," explains one. "Booting them out doesn't cure anything. It just leaves the corrupt elements in control. And chartering a new union to try to take them over isn't easy."

In support of the latter argument, he cites the case of the International Longshoremen's Association, which was tossed out of the old A.F.L. It has resisted all efforts—including the expenditure of millions of dollars—of the A.F.L.-C.I.O.-backed International Brotherhood of Longshoremen, to take it over.

A New Drivers' Union

While Walter Reuther, head of the United Auto Workers and Mr. Meany's strongest supporter for a federation cleanup, has urged the chartering of a new truck drivers' union if the Teamsters are kicked out, A.F.L.-C.I.O. aides aren't sold on the idea that it can be done.

"That," sighs one, "would be a bloody war." But if Mr. Meany is bothered by the politics involved in his demands for a cleanup of corruption, he isn't letting it show.

The A.F.L.-C.I.O. chief insists that Congressional revelations of union officials' wrongdoing are "good for labor" and that labor will come out stronger when the "rotten elements" are carved out. Those in the federation's official family who have shown signs of trying to hang an "anti-labor" tag on the McClellan committee have been told to stop it. So while there is some gritting of teeth among A.F.L.-C.I.O. officials who are not convinced the committee's intentions are favorable to unions, the federation has shown no signs of challenging the purposes of the probes.

Mr. Meany has shown himself—particularly in the cases involving the Teamsters and Bakery Workers Unions—to be a man of limited patience. There's little doubt that he will try to lead the Executive Council on the course he has chosen for dealing with them.

"Clean Its Own Linen"

When Mr. Beck was ousted from the Executive Council, Mr. Meany replaced him with the Teamster president's long-time foe, Teamster Secretary-Treasurer John English. In no uncertain terms, insiders report, Mr. Meany laid down just what was expected of the "cleanup" forces within the Teamsters, starting with the ouster of Mr. Beck. Mr. English replied that the union would "clean its own dirty linen."

The A.F.L.-C.I.O. delayed an investigation by its Ethical Practices Committee to give the English forces time to maneuver. But despite Mr. English's efforts to arrange a meeting to bounce Mr. Beck, nothing happened. One union official says the Teamsters are moving slowly because of growing resentment against Mr. Meany's tough tactics.

In a strong speech last month, Mr. Meany showed his patience was wearing thin. He again prodded Mr. English and his supporters to get busy on the ouster of Mr. Beck. Again nothing happened. Now, aides say, the federation chief has decided that the Teamsters must be expelled to show the federation means business—unless they can produce some dramatic cleanup results quickly.

This decision, of course, bypasses the Ethical Practices Committee investigation—but Mr. Meany's aides now claim that such an investigation is not needed, inasmuch as the Teamsters have shown no inclination to do anything.

With the Bakery Workers, the federation chief's patience became thoroughly frayed when, after several days of testimony about the misuse of union funds by President Cross and Vice President George Stuart, the union's executive committee met and made permanent the suspension of Secretary-Treasurer Curtis Sims, who originally accused Mr. Cross and Mr. Stuart.

Eyes on New York

Mr. Meany's attention was directed to New York when A.F.L.-C.I.O. bodies there told him locals of some unions in New York City were racketeer-dominated.

Some of these locals, an A.F.L.-C.I.O. official declares, are those which have been thrown out of the parent union. Others are independents. But they are not confined to that. Lawyers for the Association of Catholic Trade Unions have asked the National Labor Relations Board to deauthorize as worker representatives several A.F.L.-C.I.O. unions—including locals of the Bakery Workers, the Carpenters, the Distillery Workers, the Doll and Toy Workers, the Pulp, Sulphite and Paper Mill Workers, the United Textile Workers and the Retail Clerks.

The federation president sent his top troubleshooter, Peter McGavin, to investigate the New York situation. Mr. McGavin's report, insiders say, angered the A.F.L.-C.I.O. boss. He ordered a full-scale drive by the A.F.L.-C.I.O. to wipe out the mob-run locals and replace them with "legitimate" unions.

The trouble centers mainly in New York's growing Puerto Rican population. Employed by small concerns in the city's novelty, toy, jewelry, plastic and leather goods industries, these workers and some employers, A.F.L.-C.I.O. officials say, are a fertile field for racketeer shakedowns.

A.F.L.-C.I.O. officials charge racketeers sell "protection" to employers in the form of a contract specifying the minimum wage that can be paid and often providing no fringe benefits. Employees pay initiation fees and have their monthly dues checked off—but get no union representation for better pay or working conditions, federation officials say.

"We go to these employers and some of them pull out a labor contract they claim they've had two or three years," complains one A.F.L.-C.I.O. official. But, he adds, there are many instances of no union meetings, and sometimes no knowledge by the workers that they are paying union dues.

Contracts or not, this official asserts, the A.F.L.-C.I.O. is going in to organize these workers under "legitimate" unions. "We may make some mistakes," he adds, "but we're going to do something." The A.F.L.-C.I.O. aide calculates there are about 25,000 workers under the control of racketeer-dominated union locals.

Shipments of Finished Steel Products Dropped in May

NEW YORK — Shipments of finished steel products in May totaled 6,972,091 net tons, against 7,349,752 tons in April and 7,764,476 tons in May, 1956, according to American Iron and Steel Institute.

Construction, including maintenance, received a record 1,173,463 net tons in May, or 18% of total shipments. The former peak was 1,120,545 tons shipped in March this year.

The largest shipments were to warehouses and distributors with a total of 1,313,116 tons, or 20.1% of all shipments. There were 1,030,469 tons shipped to the automobile makers, or 15.8% of total deliveries. Rail transportation took 438,834 tons, or 6.7%, and machinery, industrial equipment and tools accounted for 436,387 tons, or 6.7% of May shipments.

May shipments of line pipe, used extensively for transporting oil and gas, set a new monthly record at 392,219 tons, or 5.6%. Heavy structural shapes accounted for 613,043 tons in May, equal to 8.8% of all products shipped.

Television-Electronics Fund

TELEVISION-ELECTRONICS FUND, INC. reports net assets:

June 30, 57	June 30, 56
Net assets per share	\$ 612.48
Net assets	\$ 138,872,811
Capital shares	12,443,888
A capital gain distribution of 50.7 cents per share was made in November, 1956.	

New Food Machinery Contracts

SAN FRANCISCO — Food Machinery & Chemical Corp. was awarded nearly \$8 million in new contracts announced by the San Francisco Ordnance District. Of this amount,

THE NATIONAL CITY BANK OF CLEVELAND

Statement of Condition

JUNE 30, 1957

ASSETS

Cash and Due from Banks	\$180,026,602
United States Government Securities	155,707,948
Other Securities	73,403,518
Loans and Discounts	320,337,046
Investment in Banking Premises	4,495,775
Customers' Liability on Letters of Credit	3,805,712
Accrued Interest	2,295,806
Other Assets	1,951,446
	<u>\$742,023,853</u>

LIABILITIES

Capital Stock (1,100,000 shares)	\$ 17,600,000
Surplus	32,400,000
Undivided Profits	6,568,401
Letters of Credit	3,805,712
Accrued Interest, Taxes and Expenses	3,655,918
Deferred Credits and Other Liabilities	8,949,456
Corporation, Individual and Bank Deposits	\$457,827,851
Savings Deposits	128,400,875
Trust and Public Deposits	34,080,240
U. S. Treasury Tax and Loan Account	48,735,400
	<u>\$669,044,366</u>
	<u>\$742,023,853</u>

NOTE: United States Government Securities carried at \$66,376,712 are pledged to secure trust and public deposits. United States Treasury Tax and Loan account, and for other purposes as required or permitted by law.
Assets are shown net after deducting Reserves.

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JOHN DAVID WRIGHT
President, Thompson Products, Inc.

NATIONAL BANK OF DETROIT

STATEMENT OF CONDITION, JUNE 30, 1957

RESOURCES

Cash on Hand and Due from Other Banks	\$ 434,337,373.50
United States Government Securities	610,110,535.69
Other Securities	148,444,148.98
Loans:	
Loans and Discounts	\$ 589,726,235.14
Real Estate Mortgages	132,157,913.72
Accrued Income and Other Resources	7,522,658.08
Bank Premises	14,070,150.94
Customers' Liability—Acceptances and Credits	1,691,951.77
	<u>\$1,938,060,967.82</u>

LIABILITIES

Deposits:	
Commercial, Bank, and Savings	\$1,617,796,188.44
United States Government	97,050,159.10
Other Public Funds	63,705,502.22
Accrued Expenses and Other Liabilities	19,393,654.38
Acceptances and Letters of Credit	1,691,951.77
Capital Funds:	
Common Stock (\$10.00 par value)	\$ 28,974,000.00
Surplus	90,000,000.00
Undivided Profits	19,449,511.91
	<u>\$1,938,060,967.82</u>

United States Government Securities carried at \$225,813,700.96 in the foregoing statement are pledged to secure public deposits, including deposits of \$14,106,687.96 of the Treasurer, State of Michigan, and for other purposes required by law.

BOARD OF DIRECTORS

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The Trust Company of Cuba

HABANA, CUBA

CONDENSED STATEMENT OF CONDITION AS OF JUNE 30, 1957

ASSETS

Cash on Hand in Banco Nacional de Cuba and Due from Banks	\$ 78,688,568.65
Republic of Cuba Bonds and Other Public Securities	65,045,300.00
Stock of Banco Nacional de Cuba	519,900.00
Other Securities	3,991,884.17
Loans and Discounts	87,578,359.65
Banking Premises	2,973,596.07
Customers' Liability on Acceptances	1,872,117.76
Items in Transit with Branches	5,972,552.67
Other Assets	3,784,458.46
	<u>\$250,426,737.43</u>

LIABILITIES

Deposits	\$236,384,806.35
Acceptances under Letters of Credit	1,872,117.76
Other Liabilities	585,967.63

Capital Funds:	
Capital	\$ 5,000,000.00
Surplus	6,000,000.00
Undivided Profits	583,845.69
	<u>\$11,583,845.69</u>
	<u>\$250,426,737.43</u>

DEPOSITS	CAPITAL FUNDS
June 30, 1957 \$236,384,806.35	June 30, 1957 \$11,583,845.69
June 30, 1956 187,400,330.49	June 30, 1956 11,073,764.10

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y Cia., S. A.

Rayonier to Close Down
Chemical Cellulose Mill
In Northwest in AugustSlow Demand for Grades Made
At Shelton, Wash., Unit Cited;
385 Workers AffectedBy a WALL STREET JOURNAL Staff Reporter
SHELTON, Wash.—Rayonier, Inc., will close down its chemical cellulose mill here August 9 for an "indefinite period," Winston

Scott, resident manager of the Shelton division, announced.

The mill, one of seven owned by Rayonier in the U. S. and Canada, has a capacity of about 110,000 tons of chemical cellulose a year, Mr. Scott said. It presently employs 385 workers.

Mr. Scott said the mill was being closed down "primarily" because of a "sharp decline in demand for the particular grades of cellulose turned out at Shelton." These grades—used for producing cellophane—have been supplanted by newer and higher grades made elsewhere, Mr. Scott said.

At Rayonier's home office in New York, Michael A. Brown, general manager, said the company has "no intention" of halting expansion plans already in progress at two other plants. These are the \$26 million to \$28 million expansion at Jesup, Ga., where the company

is installing a second cellulose machine scheduled to start production in the 1957 fourth quarter, and the modernization of the Port Alice mill in British Columbia, Canada.

According to Mr. Scott, the Shelton mill has roughly the same capacity as other Rayonier mills, but because of "periodical shut downs" since the second half last year, its production has been at comparatively low levels. The plant will be put in "mothballs" until Rayonier can develop some new use for it, Mr. Scott said.

Kansas City Southern

KANSAS CITY SOUTHERN RAILWAY reports:
a—Earnings per common share: 1957 \$2.34, 1956 \$2.33, 1955 \$2.31.
b—May net income: \$46,287, 1957; \$55,484, 1956; \$58,067, 1955.
c—For five months ended May 31, based on 1,000,000 shares of common stock, after allowing for preferred dividend requirements, b—After taxes and charges.

Woodall Industries

WOODALL INDUSTRIES, INC., consolidated report for six months ended May 31:
a—Earnings per common share: 1957 \$1.67, 1956 \$1.67, 1955 \$1.78.
b—Net sales: \$2,829,158, 1957; \$1,861,646, 1956; \$2,461,971, 1955.
c—Net before income taxes: \$1,008,659, 1957; \$1,008,659, 1956; \$1,008,659, 1955.
d—Common stock: 300,000, 1957; 300,000, 1956; 300,000, 1955.
e—After preferred dividend requirements.
f—For the six months ended February 28, 1957, net income was \$176,221, equal to \$1.12 a common share compared with net income of \$122,163 or \$1.13 a common share in the like 1956 period.
g—H. J. Woodall, president of Woodall Industries, said "volume acceptance" of new plastic products coupled with "greatly improved" manufacturing facilities contributed to the profits of the third fiscal quarter. "New products are being readied for the 1958 and 1959 motor cars and new markets for plastic use in our non-automotive fields insure continued and satisfactory profits," Mr. Woodall said.

S. H. Kress Sales

S. H. KRESS & CO. reports sales:
1957 1956 1955
June \$11,631,388 \$12,301,181 \$12,301,181
6 months \$67,703,789 \$71,348,171 \$71,348,171
Stores in operation 261 260 260
Capital and profit are both protected when you insure accounts receivable with Credit Insurance. To learn more about how Credit Insurance can help your business, call our office in your city, or write AMERICAN CREDIT INSURANCE COMPANY of New York, Dept. 57, 300 St. Paul Place, Baltimore 2, Maryland.

Spokane Int'l R. R.

SPOKANE INTERNATIONAL RAILROAD reports:
1957 1956 1955
a—May net income: \$28,723, 1957; \$28,723, 1956; \$28,723, 1955.
b—Five months net income: \$139,948, 1957; \$139,948, 1956; \$139,948, 1955.
c—After taxes and charges, b—Loss.

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Position for an engineer to develop a research section capable of applying new techniques developed in our Buffalo engineering laboratory to existing and newly developed communications systems.

These techniques now permit solution of many long-standing problems which exist in fields ranging from radio to radar and from radio to television. Experience in communications and an interest in system synthesis and analysis very desirable.

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WEST VIRGINIA, CONNECTICUT and
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In Florida; and One In California

Write President.

BOX Z-1, THE WALL STREET JOURNAL

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OWNER RETIRING
EXCELLENT OPPORTUNITY
For Sale Successful China Glass
Giftware Restaurant Hotel club
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1935 in one of the fastest growing
communities in California. Assured
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We are located in the State Capitol
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Approx. \$28,000 last year can be
tripled. Long lease at 5, 10, 15-year
option no increase lease. Positively
no financial statement mailed un-
less you are interested and will
take your time to investigate. Appx
\$100,000 in good clean inventory is
financially able to do not waste our
time. Any reasonable offer accepted.Sacramento Glass & Crockery Co.
Attn. Mr. B. E. Wood,
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SMALL MANUFACTURING
SOUTHERN MAINE
New fireproof building of 7500
square feet, business established 12
years, standing orders assure better
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labor conditions; sales in 14 states
without promotion; worth more
than \$20,000 asking price, good
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EMERY WILLARD
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your operating costs too great? Are
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I have your answer: 20,000 square
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Highway, 5000 population within
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PEOPLE TO FORM SYNDICATE
PURCHASING DESIRABLE HOTELS
IN FLORIDA. \$10,000 MINIMUM
REQUIREDL. NOBEL FACTOR
505-518 AVENUE, N. Y. CITYBOOKKEEPING
PRACTICE15 years successful operation three
West Coast States. 1956 gross \$498,
000. Require \$100,000.00 to pur-
chase including equipment and
buildings. Key personnel will re-
main as purchaser may need.

Box Y-248, The Wall Street Journal

DISTRIBUTORS WANTED FOR HOT
SALES, variety stores, supermar-
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sity. Inquire Mr. Harrison, 125 W.
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WARNER &
SWANEY5 spindle automatic screw machine
24 INCH CAPACITY
Excellent tooling available
Machine only used on short run
precision parts. New in 1951. Price
\$25,000.Contact Mr. H. Marquardt
Worth 6-1123

FOR SALE

2 Sets Calender Rolls, 42" width,
20" dia. rolls, max. opening 2"
Swenson Double Effect Evaporator,
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1" x 153 lb./ft.
\$5.85 net per 100 lbs.
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Like New Condition

160 hrs. on right engine S.M.O.
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All equipped with following
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AR: Omal including T-11, 10
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Turner 22 Channel Crystal Con-
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Localizer Receiver with Light
Localizer 12 Auto Pilot with Alti-
tude Controller and Approach
CouplerTurner 22 Channel Crystal Con-
trol Transceiver
Localizer Receiver with Light
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tude Controller and Approach
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with Grimes panel lights
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1956 MODEL

Low hours, complete radio equip-
ment, must be sold to close estate.

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LOCKHEED PV-1—Executive conversion.

Dual instrumentation. Desirable
Bendix, Wilcox, and ARC na-
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Everything.
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TREATOur deluxe flavored ready-to-
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THE MADISON

55th Street at Madison Ave.

A Prestige Location
in the center of the rapidly
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Commercial areaOFFERS EXCELLENT
2nd FLOOR UNIT
FOR OFFICE OR CLUB USE

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- All space AIR-CONDITIONED
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- Will alter to suit

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IMMEDIATE OCCUPANCY
\$5000 per year—5 year lease

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NON-TARGET AREAModern, concrete, 2-story bldg., ap-
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estate breath-taking view. Complete
privacy 2 1/2 level acres
fenced 600 feet lakefront penin-
sula including sandy beach. 11-
rooms, 4 bedrooms, 2 baths, 2 lav-
atories, 4 car detached garage, 2
servants room, laundry. Auxiliary
power plant. Boat-hauling
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living room, fireplace, kitchen, 2
boat slips, electric hoist, 2 boat
plans, 75 feet long Putting green
2 Golf Clubs nearby. Boston 14
miles Airport 23 miles. Excep-
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22 Acre farm located approximately
1/2 mile from 1800 tract purchased
by a major aluminum company for
a new \$15,000,000 plant in Massena,
N. Y. A parcel of this property
borders on an existing main high-
way and a large parcel will border
a proposed new highway. This prop-
erty should double in value with
the coming of the new aluminum
plant, a \$17,000,000 automobile block
plant and the completion of the
multi-million dollar St. Lawrence
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acre. For terms and further infor-
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washer, sun porch, dining room and
powder room. Second Floor—2 col-
or-bath with marble, 3 bedrooms.
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powder room. Oil and steam heat.
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Broad Street, New York 4, N. Y.

MORTGAGES</

AT&T Net Hit \$2.66 a Share in Second Quarter

Profit in '56 Period Was \$2.76
A Share on 7,500,000 Fewer
Shares Outstanding

Firm Added 700,000 Phones

By a WALL STREET JOURNAL Staff Reporter

NEW YORK—American Telephone & Telegraph Co. reported earnings for the three months ended June 30 equaled \$2.66 a share on 63,074,000 shares outstanding, compared with \$2.76 a share on 55,531,000 shares outstanding in the like period a year earlier. June figures for this year are partly an estimate.

For the Bell System as a whole—A.T.&T. plus its principal telephone subsidiaries—net income for the quarter ended May 31 was reported at \$3.31 a share on 63,058,057 shares, against \$3.36 a share on 55,330,771 shares in the comparable year-earlier period.

In the quarterly report to shareholders, Frederick R. Kappel, president, said, "There is no let-up in activity in the telephone business." He added, "In the second quarter of 1957, the increase in telephone calls was close to 700,000 and the number of long distance conversations was about 7% greater than a year ago." In the second quarter of 1956, the Bell System added 738,000 new phones and the number of long distance calls was up 10% over the like period a year earlier.

"So far this year," Mr. Kappel told shareholders, "the System has sold \$530 million of bonds and plans have been announced for the sale of \$250 million more. Other debt issues are contemplated. The high cost of money, along with the continuing increase in other costs," he said, "emphasizes more than ever the need for telephone rates that produce good earnings. At present the rate of earnings on the total capital invested in the Bell System is 6.8%. We are convinced the rate should be higher," he said, "and are working to that end."

In a special report called "The Story of Coin Telephones" included with the quarterly statement, the company said it had more than 900,000 coin phones in service and that they took in over \$360 million in 1956 or about 7% of the company's total telephone revenues. Outdoor phone booths "have increased tremendously in the last few years," the report said, "and there are now nearly 100,000 in use."

American Telephone & Telegraph Co. reports for the quarter ended June 30, 1957, (figures for June, 1957 partly estimated) a net income of \$167,990,000 after charges and Federal taxes, equal to \$2.66 a share on 63,074,000 average number of shares of capital stock outstanding during the period.

This compares with a net income of \$153,237,201 equal to \$2.76 a share on 55,531,000 average shares in the June quarter of 1956.

For the 12 months ended June 30, 1957, net income was \$649,100,000 equal to \$10.58 a share on 61,363,000 average shares, compared with \$684,301,951 or \$10.99 a share on 53,182,000 average shares in the 12 months ended June 30, 1956.

Bell System (American Telephone & Telegraph Co. and its principal telephone subsidiaries) reports for the three months ended May 31, 1957, a net income applicable to the stock of American Telephone & Telegraph Co. of \$208,578,176 equal to \$3.31 a share on 63,058,057 average number of capital shares outstanding during the period.

This compares with a net income of \$185,036,072 or \$3.36 a share on 55,330,771 average

shares in the three months ended May 31, 1956.

For the 12 months ended May 31, 1957, net income of the Bell System was \$797,646,835 equal to \$13.13 a share on 60,732,355 average shares, compared with a net income of \$700,541,928 or \$13.28 a share on 52,753,687 average shares in the 12 months ended May 31, 1956.

Income account of American Telephone & Telegraph Co. for the quarter ended June 30, 1957 (figures for June, 1957, partly estimated) compare as follows:

	1957	1956
a-Earnings per share	\$2.66	\$2.76
Operating revenues	116,440,000	108,710,330
Operating expenses	86,430,000	77,022,514
Federal income taxes	13,440,000	13,404,000
Net operating income	16,570,000	18,283,816
Dividend income, etc.	170,610,000	156,108,619
Total income	187,180,000	174,392,435
Interest	18,000,000	14,854,629
b-Net income	169,180,000	159,537,806
Dividends	141,330,000	124,089,632
Surplus	28,850,000	35,448,174
Average no. shares	63,074,000	55,531,000

	1957	1956
a-Earnings per share	\$10.58	\$10.99
Operating revenues	444,380,000	412,335,611
Operating expenses	231,130,000	202,129,584
Federal income taxes	45,600,000	45,325,000
Net operating income	67,650,000	79,881,027
Dividend income, etc.	631,440,000	572,833,909
Total income	714,590,000	652,714,936
Interest	65,480,000	60,115,015
b-Net income	649,110,000	592,600,921
Dividends	532,270,000	478,629,083
Surplus	116,840,000	113,971,838
Average no. shares	61,363,000	53,182,000

Based on average number of capital shares outstanding during the period. b-Includes earnings of subsidiaries only to the extent received by company as dividends.

Shoe Production Rises

NEW YORK—Shoe production in May totaled 49,464,000 pairs, or 2.4% more than in the like 1956 month, according to Bureau of the Census figures released by the Tanners' Council of America.

Production during the five months ended May 31 amounted to 260,318,000 pairs, down a slight 0.8% from the 262,354,000 pairs turned out in the first five months of 1956.

The average factory value per pair of shoes shipped in May was \$3.43, or six cents a pair less than a year ago, the Tanners' Council said.

Trust Co. of New Jersey

TRUST COMPANY OF NEW JERSEY (Jersey City): Condition statement as of June 30, 1957, shows loans and discounts at \$22,248,719 and U. S. government securities (direct and guaranteed) of \$23,733,165. Deposits amount to \$123,068,917. Surplus and undivided profits totaled \$1,451,428, while capital stock is carried at \$1,700,000 and capital debentures are shown at \$5,500,000.

Crocker-Anglo National

CROCKER-ANGLO NATIONAL BANK (San Francisco): Principal items from the bank's condition statement as of June 30, 1957, compare as follows (000 omitted):

	June 30, '57	June 30, '56
Loans & discounts, after reserve	\$708,096	\$689,396
U. S. Government securities	324,627	362,112
Deposits	1,229,240	1,318,901
Capital, surplus & undivided profits	103,277	100,443

Peoples First National

PEOPLES FIRST NATIONAL BANK & TRUST CO. (Pittsburgh): Principal items from the bank's statement as of June 30, 1957, compare as follows (000 omitted):

	June 30, '57	June 30, '56
Loans & discounts	\$280,854	\$271,727
U. S. Government securities	152,878	159,183
Deposits	556,007	531,631
Capital, surplus & undivided profits	46,089	44,549

Louisiana & Arkansas

LOUISIANA & ARKANSAS RAILWAY (separately operated subsidiary of Kansas City Southern Railway) reports:

	1957	1956
a-May net income	\$224,272	\$251,837
b-May net income	1,664,646	2,209,382
c-After taxes and charges	2,209,382	2,235,782

Chain Store Sales

F. W. Woolworth Sales

F. W. WOOLWORTH CO. reports sales:

	1957	1956
June	\$61,704,674	\$63,430,962
Six months	\$369,895,996	\$343,531,169

Spiegel Sales

SPIEGEL, INC., reports sales:

	1957	1956
June	\$7,292,413	\$8,431,178
Six months	\$42,720,181	\$53,823,700

Gamble-Skogmo Sales

GAMBLE-SKOGMO, INC. reports sales:

	1957	1956
June	\$8,842,442	\$9,040,923
Six months	\$49,538,583	\$53,823,700

The above sales are given in comparable stores, warehouses and subsidiaries.

That's right! Lawn Savings' new higher-than-ever dividend rate is attracting funds from all parts of the nation. Here's proof that your own money—or funds entrusted to you as guardian or trustee—should be placed in this strong, \$85,000,000 savings institution.

You enjoy, as always, the same insured safety of principal to \$10,000. And every dollar you save or invest at Lawn is backed by an unbroken record of sound management and attractive dividends since 1923.

No savings institution can offer you more advantages than Lawn Savings. Open your account today—in person or by mail.

4%
Current Dividend Rate

All accounts insured up to \$10,000
All accounts in by the 15th will receive full dividend for the month
SEND CHECK OR MONEY ORDER TO:

LAWN SAVINGS AND LOAN ASSOCIATION
Resources over \$85,000,000
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3525 W. 63rd St., Chicago 29, Ill., WALLBROOK 5-6500

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To 27,170 Lucky People

Lucky you that you can still be among the 27,170 people who can go First Class to Europe in the world's largest transatlantic fleet this summer or fall. Why not begin and end your European visit with this Cunard luxury vacation at sea? You pay so little more First Class—and get so much more of the amenities that spell p-l-e-a-s-u-r-e in any language. The daily delights served up by Cunard's internationally trained master chefs. The dancing, swimming, and first run movies... the deck games and blissfully lazy moments. Here's family fun and carefree living. First Class available after July 17, Cabin after July 17, and Tourist after July 31. But see your travel agent—soon.

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All rooms with fresh and sea water baths - splendid meals - sun decks - health baths - Golf on three courses. You may dress for the occasion in your room (no charge).

Music for Dancing by Eddie Buckley and the Guardians in the Morris Mayfair Lounge.

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Every Thursday

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NEW ISSUE

July 11, 1957

\$3,500,000

Pittsburgh Screw and Bolt Corporation

5½% Sinking Fund Notes due 1972

Subject to the terms and conditions of Purchase Agreements negotiated by the undersigned, certain institutional investors are committed to purchase the above Notes during September, 1957.

The First Boston Corporation

Investment Securities NEW YORK BOSTON PITTSBURGH CHICAGO
PHILADELPHIA CLEVELAND SAN FRANCISCO

NATIONAL STATE BANK

NEWARK, N. J.
ESTABLISHED 1812

Statement at the Close of Business,
June 29, 1957

RESOURCES

Cash and Due from Banks	\$53,118,934.54
U. S. Government Securities	75,069,726.06
State and Municipal Securities	38,745,245.65
Other Bonds and Investments	8,973,172.18
Loans and Discounts	94,243,474.97
Real Estate Loans, Insured or Guaranteed	26,854,848.81
Banking Houses, Furniture and Fixtures	3,389,988.52
Accrued Interest and Other Resources	1,447,891.52
Total	\$301,841,382.25

LIABILITIES AND CAPITAL

Capital (\$12.50 per share)	\$5,462,500.00
Surplus	15,000,000.00
Profits	2,337,246.86
Total	\$22,799,746.86
Reserve for Taxes, Interest, etc.	1,209,036.49
Reserve for Dividend	240,350.00
Unearned Discount and Other Liabilities	2,940,532.08
Bills Payable	8,000,000.00
Deposits	
Demand	\$202,990,147.52
Time	63,661,569.30
Total	\$266,651,716.82
Total	\$301,841,382.25

United States Government Securities carried at \$17,496,327.49 are pledged to secure public and trust deposits as required by law.

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Millburn - Short Hills West Essex - Caldwell

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FEDERAL RESERVE SYSTEM
FEDERAL DEPOSIT INSURANCE CORPORATION
NEWARK CLEARING HOUSE ASSOCIATION

Dividend News

Dividends Reported July 10

Company	Period	Amount	Payable	Record
Agnew Corp. 5% Cum. Div.	Q	0.15	7-10-57	7-10-57
American Business Sav.	Q	0.01	7-10-57	7-10-57
Anheuser-Busch Inc.	Q	0.20	7-10-57	7-10-57
Associated Tel. & Tel. Co.	Q	1.50	7-10-57	7-10-57
Associated Tel. & Tel. Co. A	Q	1.00	7-10-57	7-10-57
Best & Co.	Q	0.50	7-10-57	7-10-57
Bryant Trust (Pa.)	Q	0.75	7-10-57	7-10-57
Canadian Investment Fd.	Q	1.15	7-10-57	7-10-57
Canada Life Assurance	Q	1.15	7-10-57	7-10-57
Coca-Cola Products	Q	0.30	7-10-57	7-10-57
Central & South West	Q	0.40	7-10-57	7-10-57
Cincinnati Milling Machine	Q	1.00	7-10-57	7-10-57
Cincinnati Milling Machine	Q	1.00	7-10-57	7-10-57
Chlorine Chemical	Q	0.42 1/2	7-10-57	7-10-57
(b) - Date of payment ordinarily due in September was moved up because of expected sale of company to Procter & Gamble Co. scheduled to become effective August 1 if stockholders approve it at special meeting July 24.				
Empire District El 5 1/2% Q	Q	1.25	7-10-57	7-10-57
Empire District El 4 1/2% Q	Q	1.18 1/2	7-10-57	7-10-57
General Merchandise	Q	1.15	7-10-57	7-10-57
General Merchandise	Q	1.15	7-10-57	7-10-57
Gross Telecasting Inc. cl B Q	Q	0.75	7-10-57	7-10-57
Growth Industry Shares	Q	2.75	7-10-57	7-10-57
(c) - 7 1/2 cents from capital sources and 4 cents from investment income.				
Hong Kong & Shanghai Bk G	Q	0.10	7-10-57	7-10-57
(d) Dividend of 2 pounds in respect of the year ending December 31, 1957.				
Jarvis Corp.	Q	0.15	7-10-57	7-10-57
Lone Star Gas 4 1/2% cv pf Q	Q	0.45	7-10-57	7-10-57
Lone Star Gas 4 1/2% cv pf Q	Q	0.45	7-10-57	7-10-57
Lo-Cross Telephone	Q	0.30	7-10-57	7-10-57
Manitoba Sugar Ltd 6% pf Q	Q	0.00	7-10-57	7-10-57
Mass Ind. & Life Ins.	Q	0.20	7-10-57	7-10-57
Mass Ind. & Life Ins.	Q	0.20	7-10-57	7-10-57
Mead Corp.	Q	0.40	7-10-57	7-10-57
Mead Corp. 4 1/2% Q	Q	1.00	7-10-57	7-10-57
Mellon Natl Bk & Tr (Pitt)	Q	1.00	7-10-57	7-10-57
Midland & Pacific Grain Ld.	Q	1.00	7-10-57	7-10-57
Midwest Finance	Q	0.75	7-10-57	7-10-57
Natl Steel & Shipping pf Q	Q	0.15	7-10-57	7-10-57
New Process	Q	0.50	7-10-57	7-10-57
New York Fire Ins. Co.	Q	0.75	7-10-57	7-10-57
Normal Mining Ltd.	Q	0.03	7-10-57	7-10-57
Pacific Natl Bk San Fran.	Q	0.45	7-10-57	7-10-57

Stocks Ex-Dividend July 12

Company	Period	Amount	Payable	Record
Amer Cyanamid	Q	0.15	7-11-57	7-11-57
(v) - Stock distribution - One additional share of common stock, \$15 par value for each share held. Due-bills redeemable July 27.				
Amer Viscose	Q	0.30	7-11-57	7-11-57
Gen. Elec.	Q	0.37 1/2	7-11-57	7-11-57
McGregor-Doniger, cl A	Q	0.25	7-11-57	7-11-57
Puget Sound Pw & Lt.	Q	0.34	7-11-57	7-11-57
Virginian Railway 4% pf	Q	0.37 1/2	7-11-57	7-11-57

Stocks Ex-Rights July 11

Emerson Electric Manufacturing Co. common, due bills redeemable July 16.
a-Unchanged from previous quarter. c-Increased dividend. d-Reduced dividend.
A, annual; Ac, accumulations; E, extra; F, final; G, interim; In, initial; Ld, Liquidation; Q, regular quarterly; R, resumed; S, semi-annual; Sp, special.

U. S. Industry Produces Three Times as Much as Soviet, Study Says

But Percentage Rate of Growth of Russian Output Exceeds That of U. S., Survey Notes

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON—Industry in the Soviet Union is producing only about one-third as much as U. S. industry, but its percentage rate of growth has been considerably faster than the U. S. rate.

This was the conclusion of a 149-page comparison of the Soviet and U. S. economy, prepared for the House-Senate Economic Committee by the Legislative Reference Service of the Library of Congress. The study is based on figures through 1955, but says inclusion of 1956 figures would not have changed the conclusions appreciably.

The report noted that due to the fact that the U. S. economy is so much larger to start with, the increase in U. S. production in absolute terms is still larger than the Soviet increase and will be for many years. However, the higher percentage rate of growth in the Soviet Union leaves "no room for complacency" in this country.

If the U. S. rate of industrial growth continues to be higher than the U. S. rate, the production gap between the countries will obviously in time begin to narrow sharply, the L.R.S. study states. However, it raises some question as to whether the Soviet rate of growth would continue much above U. S. rate. It said there was little doubt that the current rate of growth in the Soviet Union was below the very high rates prevailing right after World War II and that the rate of growth would continue to slow down perceptibly during the next five to 10 years. On balance, the study concluded the slowdown probably would not be enough to make the Soviet rate of increase much less than 7% to 8% a year on the average, compared to a current U. S. rate of increase of nearly 4 1/2%.

The study showed that the difference between U. S. and Soviet production totals was less in heavy industry and producer goods and greater in consumer goods. It also indicated that the quality of Soviet production tended to be better in the heavy fields and shodder in consumer fields.

The high rate of Soviet growth in some fields has been achieved by a variety of factors, the L.R.S. report said. It listed these: Subordinating other goals to those of higher production in particular industries; a high rate of investment in industry; the forced shift of labor out of agriculture; acceptance of a smaller variety of goods, often of lower quality; a system of forced labor, police repression and low standards of living; and borrowing technology freely from other nations.

The report said that if Soviet plans for atomic power development go ahead on schedule, the Soviet Union by 1960 would have more reactor capacity operating than would the U. S.

Electric Output Reduced By Holiday But the Gain Over Last Year Widens

By a WALL STREET JOURNAL Staff Reporter
NEW YORK — The July 4 holiday, that some companies turned into a four-day week-end vacation, reduced the U. S. power industry's output of electricity last week to the lowest level since the week ended June 1.

Last week's power production totaled 11,056,000,000 kilowatt hours which was 1,055,000,000 kwh under the prior week's output, but 6.4% ahead of the 10,391,000,000 kwh generated in the like week a year ago. In the week ended June 29 the gain over 1956 was 5.3%.

The power industry's seasonally adjusted index of electricity output, using the 1947-49 period as a yardstick equal to 100, preliminarily rated last week's power distribution at 232.5 compared with 218.9 a year ago.

Percentage changes in the past two weeks, from a year ago, by major geographic regions, follow:

	Week ended July 6	Week ended June 29
New England	+ 0.7	+ 8.0
Mid-Atlantic	+ 1.8	+ 7.9
Central Industrial	+ 4.8	+ 2.4
West Central	+ 7.8	+ 0.6
Southeast	+ 6.2	+ 7.2
South Central	+ 11.1	+ 0.2
Rocky Mountain	+ 7.7	+ 6.6
Pacific Northwest	+ 8.7	+ 8.5
Pacific Southwest	+ 13.5	+ 10.8
Total U. S.	+ 8.4	+ 5.3

This is not an offering of these shares for sale, or an offer to buy, or a solicitation of an offer to buy, any of such shares. The offering is made only by the circular.

156,600 Shares

Manufacturers National Bank of Detroit

Common Stock

(\$10 Par Value)

Rights, evidenced by Subscription Warrants, to subscribe for these shares have been issued by the bank to holders of its Common Stock of record July 9, 1957, which rights expire July 26, 1957, as more fully set forth in the circular.

Subscription Price \$35 per share

The several Underwriters have agreed, subject to certain conditions, to purchase any unsubscribed shares and, during and after the subscription period, may offer shares of Common Stock as set forth in the circular.

Copies of the circular may be obtained only from such of the undersigned as are registered or licensed dealers or brokers in securities in this State.

Blyth & Co., Inc.

First of Michigan Corporation

Watling, Lerchen & Co.

Goldman, Sachs & Co. Harriman Ripley & Co. Hornblower & Weeks

Lehman Brothers Manley, Bennett & Company McDonnell & Co.

Merrill Lynch, Pierce, Fenner & Beane Paine, Webber, Jackson & Curtis

Goodbody & Co. Bache & Co. A. M. Kidder & Co., Inc.

July 11, 1957.



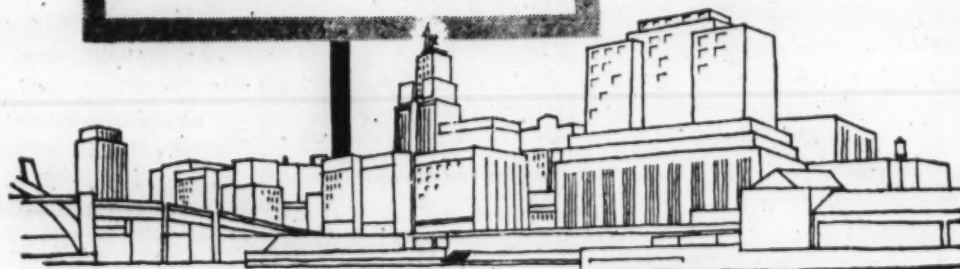
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FOR SALE

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adjacent to
downtown
St. Paul, Minn.
... first bids
to be received by
August 7, 1957



11.1 ACRES FOR RESIDENTIAL DEVELOPMENT

The three parcels for residential development contain 4, 3.3 and 3.75 acres respectively. The land being offered is for multi-family apartments, row-houses, 2-family structures, similar residential dwellings and institutions. As many as 425 dwelling units may be built.

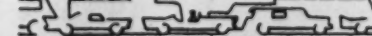
24.6 ACRES FOR COMMERCIAL BUILDING

The four commercial parcels contain 1.8, 14.2, 7.1 and 1.5 acres respectively. The land to be developed may be used for hotels, motels, department stores, retail and personal service stores, office buildings, institutions, parking facilities and medical clinics.

St. Paul is the Capital City of the North Star State, Minnesota, which is the source of two-thirds of the nation's iron ore, westernmost link in the St. Lawrence Seaway and head of navigation for the Mississippi River, the rail gateway to the Pacific Northwest and Canada, the nation's leading butter producer, home of the mushrooming Twin Cities (St. Paul-Minneapolis) with a metropolitan area population of 1.3 million, and, of course, renowned tourist "Land of 10,000 Lakes."

The land being offered in the Western Redevelopment Area in St. Paul is adjacent to the State Capitol. Commercial parcels are within 3,000 feet of the center

100,000 VEHICLES WILL PASS THIS AREA DAILY



of St. Paul's downtown business district. In all, 350 acres surrounding the State Capitol Building are undergoing renewal, and soon an additional 55 acre tract in the Eastern Redevelopment Area will be offered for private development.

The St. Paul Housing & Redevelopment Authority will receive preliminary proposals on the land being offered in the Western Redevelopment Area until 10 A.M., C.D.S.T., August 7, 1957. Complete information, bid invitations, instructions to bidders and a prospectus that includes aerial photographs, maps and other pertinent material are available. Write today.

CITY SKYLINE VIEW FROM ELEVATOR APARTMENTS



St. Paul Housing and Redevelopment Authority

1748 COURT HOUSE

ST. PAUL 2, MINNESOTA

TELEPHONE: CAPITAL 4-4812

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May we give you the facts on this low cost, modern banking tool? Just contact the Dow-Jones office nearest you.

Business Milestones

Chain Belt Co. Acquisition

MILWAUKEE—Chain Belt Co., Milwaukee manufacturer of construction industry equipment, announced the purchase of the assets of the L. Burmeister Co. of Milwaukee, a manufacturer of concrete mixing and bulk handling equipment.

The acquisition was made through an exchange of stock, but the amount involved was not disclosed. Burmeister has annual sales of more than \$8 million.

A Chain Belt officer said Burmeister products would complement Chain Belt's line of equipment in the ready-mix concrete and road building industries. The Burmeister Co. will be operated as a division of Chain Belt, and all employees, about 60, will be retained.

Chain Belt is also a leading manufacturer in other lines of equipment.

Holiday Hotel in Reno Sold

RENO, Nev.—The Holiday, a hotel opened last year as Nevada's only non-gambling luxury hotel, was sold for more than \$5 million to State Sen. Newton Crumley, of Elko, Nev., and six associates.

Mr. Crumley announced that the Holiday will be converted immediately into a gambling hotel. The new owners will assume operation of the eight story, 200-room hotel on August 1.

Announcement of the sale made jointly by principal stockholders Norman Biltz, John V. Mueller and Marsh Johnson, all of Reno, and R. Stanley Dollar, of San Francisco. At the time of building, the hotel cost \$3,200,000, the owners said.

Sen. Crumley was formerly owner and operator of the Commercial Hotel and Ranchman at Elko.

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**New York Port Unit
Sells Bonds at 3.66038%
Rate, Its Top Since '35**

NEW YORK—The Port of New York Authority sold \$28.8 million of airport revenue bonds to a four-manager syndicate headed by Halsey, Stuart & Co., Inc., Drexel & Co., Glorie, Forgan & Co., and Ladenburg, Thalmann & Co.

The Port Authority agreed to pay a 3.66038% annual interest cost on the issue—the highest borrowing cost for the bi-state agency since 1935.

The winning syndicate named a bid of 100.061 for 6%, 3½% and 3¼% coupons. The only competing bid came from a group led by Harriman Ripley & Co., Inc., and Blyth & Co., Inc., which named a net borrowing cost of 3.708%.

The securities were reoffered at retail to yield from 2.70% on the June 1, 1958, maturities out to 3.70% in 1975. The bonds were reported selling at a "good" pace late yesterday afternoon.

On the Port Authority's last trip to the tax-exempt market, January 29, it sold \$50 million of 30-year term bonds at a 3.54% interest cost. At that time the Dow-Jones municipal yield index stood at 3.14%, compared with the current 3.44%.

Yesterday's interest cost was the highest for the agency since it sold \$16.5 million of bonds at a 3.91% net borrowing cost in 1935.

Proceeds from the latest sale will be used by the Port Authority for improvements at LaGuardia and New York International Airports.

Amarillo Bond Issue Authorized

AMARILLO, Texas—Voters authorized the City of Amarillo to issue \$3 million in general obligation bonds, with \$2.2 million scheduled for street improvements and the remainder for airport improvement and public buildings. Bids probably won't be invited until the latter part of August.

Prices of Recent Securities Issues

The original offering price and recent market are indicated below for recent issues of selected securities that are not listed on a principal exchange.

UTILITY BONDS			
Issues:	Price	Bid	Asked
Boston Edison 4½% '87	101.55	103½	104½
Columbia G 5½% '82	101.363	105	105½
Con Natl Gas 4½% '82	101.085	104½	105
Del P & L 5½% '78	101.1	103½	104½
Georgia Pwr 5½% '87	102.29	104½	105½
Gen'l Electric 5½% '87	101	102½	103½
Int'l Power 5½% '87	101	101	102
Met Ed 4½% '87	101½	101½	101½
Mich Cn Gas 6½% '82	103.218	108	108½
Mich Wst P 6½% '77	102.889	103½	104
Nat'l Fuel G 5½% '82	101.363	104½	105½
N Y Teleph 4½% '91	101.735	99½	100
Nor Sta Pwr 4½% '87	101	99½	100
Puget S P&L 6½% '87	103.459	105½	106½
Sou Bell Tele 5½% '88	102.32	106½	107½
Sou Cal Edison 4½% '82	100.73	101½	102
Sou Cal Gas 5½% '83	101.807	103½	104½
Tennessee G 5½% '77	100	102½	103½
OTHER BONDS			
Chance Vgnt 5½% '77	100	98	98½
Trans Contn 5½% '77	101.83	97½	98½
PREFERRED STOCKS			
Kaiser Alum 4.75% '100	104½	105½	
Pacific P & L 8.18% '102½	103	104	
Potomac Elec 5.24% '30	47	48	

Financing Business

**West Penn Power Sells
\$20 Million Bond Issue
At 4.825% Interest Cost**

By a WALL STREET JOURNAL Staff Reporter

NEW YORK—West Penn Power Co. awarded its \$20 million bond of first mortgage bonds to underwriters led by Halsey, Stuart & Co., Inc.

The group's successful bid—100.806 on a 1½% coupon—gave the Pennsylvania utility a borrowing cost of 4.825%.

Other bids for the 30-year securities as 1½% came from: Lehman Brothers and Eastman Dillon, Union Securities & Co., jointly, 100.359; First Boston Corp. and Harriman Ripley & Co., Inc., jointly, 100.319; and Kidder, Peabody & Co. and White, Weld & Co., jointly, 100.29.

The Halsey-Stuart syndicate is putting the bonds out for general distribution today—following compliance with Securities and Exchange Commission requirements—at 101.666, to yield 4.77% to maturity in 1987.

Indications of retail interest in the issue at that price were described as "favorable." The bonds will be optionally redeemable at 106.541 during the first year and thereafter at prices ranging down to par.

On West Penn Power's last bond market trip, April 20, 1954, it sold a \$12 million block of 30-year 3s at 2.985%. It will put the proceeds from yesterday's 4½s into its construction program.

**Pacific Power Awards
Underwriting of Issue
To 4-Manager Group**

NEW YORK—Pacific Power & Light Co. accepted a bid for an underwriting of its 374,600-share (\$10,544,800) common offering to its stockholders.

A group led by Lehman Brothers, Eastman Dillon, Union Securities & Co., Bear, Stearns & Co. and Dean Witter & Co. submitted the successful proposal—a compensation to it of \$79,000, or somewhat less than 21 cents a share.

Ladenburg, Thalmann & Co.'s bid asked an underwriting compensation of \$92,944, or a little more than 24½ cents a share, and a Kidder, Peabody & Co. group asked \$154,406, or about 41 cents a share.

The new issue will be sent out for subscription by Pacific Power & Light's stockholders at \$28 a share, in the ratio of one new share for each 10 held of record July 10. Any shares unsubscribed at the close of the offering period on August 1 will be purchased by the underwriters.

The Portland, Ore.-based utility will use the proceeds to pay bank loans and for construction.

**Manufacturers National Bank
Of Detroit's Offering on Sale**

NEW YORK—Manufacturers National Bank of Detroit's 156,600-share (\$5,481,000) offering to its stockholders is under way.

Holders can subscribe to the issue at \$35 a share, in the ratio of one new share for each seven held of record July 9.

Blyth & Co., Inc., First of Michigan Corp. and Walling, Lerchen & Co., the underwriters, are set to purchase any shares unsubscribed at the close of the offering period on July 26.

**Epsco Offering of 60,000
Shares of Common on Market**

NEW YORK—A public offering of 60,000 shares of Epsco, Inc., common stock at \$16 a share was announced by W. C. Langley & Co. and associates.

Proceeds of the sale will be used to repay bank loans and swell working capital, making possible increased inventories. The Boston-based data processing and automatic control

Bond Markets

**Corporates Close Firm
As New Issues Sell Well:
Treasury's Lose Ground**

By a WALL STREET JOURNAL Staff Reporter

NEW YORK—A late surge in the corporate sector featured an otherwise quiet bond market.

After holding steady most of the day with only a trickle of volume, investment grade corporates picked up in price and activity towards the close of the day.

"Some potential buyers were standing on the sidelines recently, waiting to see the reception of new issues," one trader stated. "With the market absorbing these new issues satisfactorily, these customers needed only some stimulus to resume buying," he added, "and Secretary Humphrey's opposition to further increases in the discount rate may be enough to spark a new wave of support."

Some dealers closed the Victory Loan 2½s of December, 1967-72, at 87 3/32 bid, off 8 3/32. The 3½s of June, 1978-83, were 94 16/32 bid, off 4 3/32. The 40-year 3s were off the same amount at 88 24/32 bid.

Rails again were quiet, with prices little changed. Bidding for new issues was spirited in the municipal mart, with dealers reportedly buying partly to replenish inventories. "There is business—and profit—at this level," said one dealer. "We feel the market may stay at this level for a while, rather than try to push up too high and risk buyer resistance," he concluded.

Convertible bonds were generally higher and moderately active. Foreign liens were inactive; prices steady.

Austrian Dollar Bonds
The traditional summer doldrums may be anything but dull for holders of defaulted Austrian dollar bonds. The U. S. Senate recently removed the last major barrier in the way of renewed payments by ratifying a treaty that specifies which bond numbers are invalid—looted or previously repurchased liens. The remaining bonds are eligible for dollar pay-offs as soon as treaty-exchanging formalities and bank arrangements are disposed of. Present indications are that holders may get first payments about August 1—and if there are no mishaps this may include coupons chargeable to West Germany as well.

firm supplies components for scientific, industrial and military uses.

**California General Telephone
Preferred Issue Authorized**

SAN FRANCISCO—General Telephone Co. of California has been authorized by the California Public Utilities Commission to sell 500,000 shares (\$10 million) of \$20 par cumulative preferred stock.

The company was exempted from competitive bidding in respect to the offering and will negotiate its sale. When negotiations indicate a dividend rate for the issue, the commission is expected to approve the arrangement before the sale is actually completed.

General Telephone will use the proceeds for payment of bank borrowings which aggregated \$7 million as of March 31, and for other corporate purposes.

Texas Electric Sets Date

NEW YORK—Texas Electric Service Co. set noon July 15, here, as the deadline for bids on its proposed \$18 million issue of first mortgage bonds, due 1987.

Officers of the utility will meet with prospective bidders in New York at 11 a.m. July 12 to discuss the information contained in the registration statement. It was announced by J. B. Thomas, president.

Pittsburgh Screw & Bolt

NEW YORK—Private financing arrangements for Pittsburgh Screw & Bolt Corp.'s new \$6 million plant have been completed through First Boston Corp. In addition to \$500,000 generated internally, the industrial fastener company took a revolving credit for \$2 million from Mellon National Bank & Trust Co. and Union National Bank of Pittsburgh and received \$3,500,000 from insurance companies.

Associates Investment Co.

NEW YORK—Salomon Bros. & Hutzler and Lehman Brothers announced the closing of subscription books on the offering of \$20 million Associates Investment, 5½% subordinated debentures, due June 1, 1977.

Money Rates

NEW YORK—Banker acceptance rates on 30-90 day bills were quoted 3½% to 3¾%, 120 day bills are 3¾% to 3½% and the 180-day bill 3½% to 3¾%.

Federal funds bid at 3%. Call money lent dealers on bills and Treasury was quoted at 4%.

Call money on stock exchange collateral was 4½% to 4¾%.

Commercial paper sold through dealers four to six months maturity was 3¾% to 4¼%. Commercial paper placed directly by the major finance companies one to nine months maturity was 3½% to 4%.

**Montreal Accepts 5.70%
Cost on \$25 Million Issue**

NEW YORK—The City of Montreal, driven to U. S. financing by high rates at home, accepted a 5.70% interest cost on its \$25 million of 3¼% sinking fund debentures. The debentures, broken up into a \$7,300,000

block due February 15, 1977, and \$17,800,000 due March 1, 1977, were taken on a bid of 94.63. The successful syndicate was headed by Lehman Brothers, White, Weld & Co., Eastman Dillon, Union Securities & Co., and Blyth & Co., Inc., jointly.

The group expected to offer the debentures—after compliance with Securities and Exchange Commission regulations—at 97, to yield 5.50%. "Considerable investor interest" was expected. Montreal first tried to raise the money,

needed for local improvements and public works, through Canadian money markets. On May 22, however, the city rejected a Canadian bid for \$10 million of 5½s at a net interest cost of 8.11%.

Another bid on yesterday's issue, at 93.389, came from a group headed jointly by Shields & Co., Halsey, Stuart & Co., Inc., Salomon Bros. & Hutzler and Savard & Hart.

NEW ISSUE

\$15,000,000

**Metropolitan Water District
of Southern California**

3¼% and 3% Waterworks Bonds—Series 1

Dated August 1, 1957

Due serially August 1, 1958
to 1969 inclusive

Principal and semi-annual interest February 1 and August 1 payable at the Office of the City Treasurer of the Metropolitan Water District of Southern California, or at the Chase Manhattan Bank of the City of New York. Coupon bonds in denomination of \$1,000, registerable as to principal and interest.

These voted bonds, issued for waterworks purposes, are offered subject to the opinion of counsel that they will be direct general obligations of the entire District and that all taxable property within the District is subject to the levy of ad valorem taxes without legal limit, sufficient to pay principal of these bonds and the interest thereon when due.

These bonds are offered when, as and if issued and received by us and subject to the approval of legality by Messrs. O'Melveny & Myers, attorneys of Los Angeles, California.

Bankers Trust Company

Goldman, Sachs & Co.

F. S. Moseley & Co.

Estabrook & Co.

William Blair & Company

Dwinnell, Harkness & Hill

Ginther & Company

July 11, 1957

Salomon Bros. & Hutzler

Equitable Securities Corporation

Kean, Taylor & Co.

Dick & Merle-Smith

Winslow, Cohn & Stetson

Dempsey-Tegeler & Co.

Ferris & Company

Thomas & Company

Harris Trust and Savings Bank

C. J. Devine & Co.

R. W. Pressprich & Co.

Bram, Bosworth & Co.

Folger, Nolan, Fleming-W. B. Hibbs & Co., Inc.

Fahey, Clark & Co.

Fred D. Blake & Co.

July 11, 1957

White, Weld & Co.

Hornblower & Weeks

Schwabacher & Co.

Third National Bank

J. A. Overton & Co.

\$3,450,000

Marion County, Indiana

(Indianapolis - County Seat)

3% Bridge and Building Bonds of 1957

Dated July 1, 1957

Due as shown below

Principal and interest (July 1, 1958 and semi-annually thereafter on January 1 and July 1) payable at the office of the County Treasurer in Indianapolis, Indiana. Coupon bonds in denomination of \$1,000.

Interest Exempt from present Federal Income Taxes

These Bridge and Building Bonds, in the opinion of counsel, will constitute direct obligations of Marion County, Indiana, payable as to both principal and interest from ad valorem taxes to be levied on all of the taxable property therein without limitation as to rate or amount.

MATURITIES AND YIELDS

(Accrued interest to be added)

Due July 1, 1958 and each January 1 and July 1, 1959 through January 1, 1972

Prices to yield 2.25% - 2.95%

According to Maturity

The above Bonds are offered when, as and if issued and received by us, and subject to prior sale and approval of legality by Messrs. Ross, McCord, Lee & Miller, Attorneys, Indianapolis, Indiana.

The Chase Manhattan Bank

Shields & Company

Wood, Gundy & Co., Inc.

New York, July 11, 1957.

Salomon Bros. & Hutzler

National State Bank

Newark

Robert W. Baird & Co.,

Incorporated

White, Weld & Co.

Hirsch & Co.

July 11, 1957

This announcement is not an offer of securities for sale or a solicitation of an offer to buy securities. The offering is made only by the Prospectus.

New Issue

376,600 Shares

Pacific Power & Light Company

Common Stock

(Par Value \$6.50 per Share)

Transferable Subscription Warrants evidencing rights to subscribe for these shares will be issued by the Company to holders of its Common Stock, which Warrants will expire at 3:30 P.M. Eastern Daylight Saving Time, on August 1, 1957, as is more fully set forth in the Prospectus. Any shares which shall not be subscribed for may be offered by the Purchasers as set forth in the Prospectus.

Subscription Price to Warrant Holders
\$28 per Share

Copies of the Prospectus may be obtained only from such of the undersigned and others as may lawfully offer these securities in this State.

Lehman Brothers

Bear, Stearns & Co.

July 11, 1957

Eastman Dillon, Union Securities & Co.

Dean Witter & Co.

Interest exempt in the opinion of counsel from all present Federal Income Taxes

NEW ISSUE

July 11, 1957

\$460,000

**Brewer, Maine
High School District
4.10% School Bonds**

Dated: August 1, 1957

Due: August 1, 1958-62

Principal and interest (February 1 and August 1) payable at the Merchants National Bank of Bangor, Maine or the Merchants National Bank of Boston, Massachusetts. Coupon Bonds in \$1,000 denomination.

1955 Population: 8,028

Maturity	Yield
1958-1967	2.60% to 3.70%
1968-1977	3.75% to 3.95%
1978-1982	4.00% to 4.05%

These bonds are offered when as and if issued and received by us and subject to the approving legal opinion of Messrs. Ropes, Gray, Bates, Coolidge & Russell of Boston.

WOOD, STRUTHERS & CO.

RAND & CO.

American Stock Exchange Transactions

Wednesday, July 10, 1957

VOLUME, 1,170,000 SHARES

SINCE JANUARY 1

Total sales 118,233,447 125,778,867 134,736,448

Table with 10 columns: Stock, High, Low, Open, High, Low, Last, Chg. Includes sections for First Domestic Stocks, First Foreign Stocks, and a list of various stocks like Aetna, Amalgamated, etc.

Table with 10 columns: Stock, High, Low, Open, High, Low, Last, Chg. Continuation of stock listings from the previous table.

Table with 10 columns: Stock, High, Low, Open, High, Low, Last, Chg. Continuation of stock listings.

Table with 10 columns: Stock, High, Low, Open, High, Low, Last, Chg. Continuation of stock listings.

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THE WALL STREET JOURNAL Thursday, July 11, 1957 19 ACCOUNTS \$10,000 INSURED TO \$100,000

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American Stock Exchange Bonds VOLUME, \$60,000 SINCE JANUARY 1

United States Government Issues

Table with 10 columns: Treasury, Bid, Asked, Prev. Includes various government bonds.

World Bank Bonds

Table with 10 columns: Bonds, High, Low, Open, High, Low, Last, Chg. Includes World Bank bonds.

New York City Bonds

Table with 10 columns: Bonds, High, Low, Open, High, Low, Last, Chg. Includes New York City bonds.

Corporation Bonds

Table with 10 columns: Bonds, High, Low, Open, High, Low, Last, Chg. Includes various corporation bonds.

New York Stock Exchange Bonds

Wednesday, July 10, 1957

Volume, All Issues, \$1,283,000

SINCE JANUARY 1

Total sales \$544,179,608 \$557,495,906 \$553,612,400

Dow-Jones Bond Averages

Table with 10 columns: Bonds, High, Low, Open, High, Low, Last, Chg. Includes Dow-Jones bond averages.

Foreign Bonds

Table with 10 columns: Bonds, High, Low, Open, High, Low, Last, Chg. Includes foreign bonds.

Thor Power Tool Buys Firm

CHICAGO—Thor Power Tool Co. bought Drying Systems, Inc., Neil C. Hurley, Jr., president, said. Both are Chicago firms. The price was not disclosed.

Rock Island Sets Date for Bids

CHICAGO—Chicago, Rock Island & Pacific Railroad will open bids on its \$3 million equipment certificates here July 18, at noon. The certificates, running out to 1972, will raise 75% of the cost of a freight car purchase.

American Stock Exch.

Closing Bid and Asked Prices of Stocks Not Traded

Table with 10 columns: Stock, Bid, Asked. Includes various stocks not traded.

Consolidated Laundries

CONSOLIDATED LAUNDRIES CORP. reports for 13 weeks ended June 15:

Consolidated Laundries

Table with 10 columns: Earnings, Net income, etc. Includes financial data for Consolidated Laundries.

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Democrats to Push New Program For Government-Built Reactors

Strauss Denies He Supports Proposed \$210 Million Plan for Power Units

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—Congressional Democrats have decided to push a new \$210 million program for Government construction of nuclear reactors to produce electricity.

What's more, they thought they had won the reluctant agreement of Atomic Energy Commission Chairman Lewis Strauss to go along with at least part of the program rather than have Congress cut off funds for some A.E.C. projects. But late yesterday, Mr. Strauss denied he had accepted the program. He issued a statement declaring, "Such reports are incorrect . . . my position in opposition to Government construction and operation of large atomic reactors for the generation of electrical energy is unchanged."

However, both Democratic and Republican members of the joint atomic energy committee insisted Mr. Strauss had reluctantly agreed to accept part of the new program at a closed session Tuesday and the record of the session would show that.

Four Reactors in Program

Democrats on the committee have definitely agreed to add to a pending bill to authorize the A.E.C. program for fiscal 1958 a provision for Government construction and operation of four small commercial atomic power reactors. These four, costing about \$60 million, were originally down in the A.E.C. program for construction and operation by co-ops and other public power groups, with Federal financial help.

Committee members said that at Tuesday night's session, Mr. Strauss, under Democratic threats of Federal construction and operation or nothing, agreed to making these all Federal projects.

The Congressional Democrats have also decided to try and add to the bill two larger projects which Tuesday night Strauss was still opposing: a \$95 million dual-purpose reactor at Hanford, Washington, and a \$50 million gas-cooled reactor at Arco, Idaho.

In addition, the Democrats want the commission to start work on a \$15 million plutonium recycling reactor at the A.E.C.'s big plutonium works at Savannah River, Ga. This type of reactor would be used to create plutonium from natural uranium. The plutonium, which is fissionable, would be used as fuel. This material is now used to make atomic weapons.

General Electric Co. is conducting a program for the A.E.C. at Hanford, Wash., to demonstrate the feasibility of a plutonium-fueled reactor. The commission has said it hopes to build an experimental reactor as part of the program.

Democrats on the committee several times noted the large stocks of plutonium which the U. S. apparently has and urged the commission to get started on developing a reactor which would use this material as fuel. The A.E.C. has said that such a reactor would be a "major step" toward low-cost atomic electricity.

The Atomic Energy Committee Democrats have also agreed to continue for at least another year the authorization for the AEC to

help out two private groups building power reactors: A group of concerns called Power Reactor Development Co., headed by Detroit Edison Co., which is building a reactor near Detroit, and the Yankee Atomic Electric Co., a group of New England utilities which plans to build a plant near Rowe, Mass. Both contracts have been under attack from Democrats.

However, it was learned Mr. Strauss was concerned with the plans to authorize only one year's work on the Detroit reactor, and had argued enough funds should be provided to make it clear the project would not be stopped when partially finished.

Prospects are considered fairly good for the success of the Democratic program. It is more modest than the \$400 million prototype power reactor program they almost got through Congress last year. The fact that the AEC needs the authorizing bill to continue its overall program for the coming years means that these new government reactor projects would be virtually veto-proof if the Democrats succeed in adding them to the bill. And the Democrats have quietly let the administration know that its two new nominees to the commission — John Graham and John Floberg — will not be confirmed until the authorization bill is passed.

GOP to Fight Plan

However, Republican spokesmen said the G.O.P. will fight the Democrats' plan. But they conceded it would be hard to beat.

The planned committee move is a blow to the rural co-op and public power groups which had proposed the plants. It also gives the committee Democrats a lever to attempt to pry Mr. Strauss loose from his stand against Government construction of large-scale power plants. This would strike at the heart of the A.E.C.'s opposition to such a move in the continuing public versus private power fight over atomic power.

Committee Democrats have expressed fear that the pattern of the A.E.C. putting up the majority of funds to build small-scale plants proposed by rural co-ops and public power groups might set a precedent for large-scale projects proposed by private companies. By having the Government build the small-scale plants, they figure, it would foreclose any large-scale grants of aid to private projects and instead help set a pattern for Government construction of these atomic power plants.

The four smaller reactors, which, with Mr. Strauss' consent, now seem definitely slated for Federal construction and operation, would be at Elk River, Minn.; Big Rapids, Mich.; Piqua, Ohio; and Chugach, Alaska. In all cases, at the A.E.C.'s invitation, co-ops and other local public power groups have submitted proposals for building and operating these reactors, and the A.E.C. has accepted these proposals as a basis for negotiating firm contracts calling for varying amounts of Federal aid.

Democrats' Argument

However, the Democrats on the Atomic Energy Committee took the position that the Federal Government would be putting up practically all the money anyhow, and that under these circumstances the Federal Government should actually build and operate the reactors. The Democrats apparently feared that the co-op arrangements would be used as a pattern for similar arrangements later with private power companies.

Under the plan envisioned by the Democrats, the Government would build and own the reactors. It might either actually operate the plants itself or lease the plants to the public power groups under Government control. In either case, the intent would be to supply the heat at market prices to the co-ops for use in generating electricity.

The electrical kilowatt capacity of the four smaller reactors would be: Elk River, 22,000; Piqua, 12,500; and Chugach and the Wolverine plant at Big Rapids, 10,000 each.

The \$95 million reactor at Hanford would be a dual purpose reactor, with a kilowatt capacity of about 100,000. It would also produce plutonium.

The \$50 million gas-cooled reactor at Arco would be similar to the type the British are now using at Calder Hall, England. It would have an estimated 50,000 kilowatt capacity.

If the Democrats succeed in authorizing all these reactors this session, large appropriations will probably not be needed until next year. Committee members said most of the coming year would be spent on planning and other preparations.

The Democrats had originally planned to try to add to the A.E.C. authorization bill two government reactor projects which A.E.C. had originally requested from the Budget Bureau for this year but on which the commission was turned down by the bureau. One would have been a homogeneous or fluid fuel reactor and the other a gas cooled reactor, together costing about \$100 million. But the prototype of the fluid fuel reactor at Oak Ridge developed corrosion troubles, and a Florida private power group proposed building a small gas-cooled reactor. So the Democrats gave up on both these projects, and instead switched to the new program.

Ford Says Retail Sales Of Autos in First Half Were Second Only to '55

DEARBORN, Mich.—Retail sales of Ford Motor Co. passenger cars in the first six months of 1957 were second only to those in the first half of 1955, Henry Ford II, president, announced.

He said the company sold 956,834 cars during the period, an increase of 13% from the 846,895 of the like period last year. In the 1955 first half, Ford's dealers marketed 1,010,840 new cars.

Ford said that its sales in this year in June exceeded June of both 1956 and 1955. The total for that month was 170,142 compared with 149,406 a year earlier and 161,749 in June of 1955. Thus the June sales represented a 13.9% increase from a year earlier and a 8.2% gain from two years before.

Truck sales for the first six months totaled 155,924 compared with 141,145 in the first half of last year and 156,200 in the comparable period of 1955. But in June Ford made a sharp boost in truck deliveries both from the year and two-year earlier months. Truck sales in June this year were 31,437 compared with 23,504 a year before and 24,077 in June, 1955. Ford noted its combined car and truck deliveries for the first six months also were second only to 1955. The total for the half was 1,112,758 compared with 988,040 a year before and 1,167,040 in the first half of 1955. Combined car and truck sales for June were 201,579 compared with 172,910 in June, 1956, and 185,829 in June, 1955.

Bubble Bath to Battle Dirty Creosote Smog

SEATTLE, Wash.—A creosote plant near here is going to get a continual bubble bath in an effort to make it socially acceptable.

Residents have complained about heavy brown smoke from the creosote plant's wet bark incinerator. So the West Coast Wood Preserving Co., plant operator, will install the bubble-bath idea, an invention of John H. Forrest of Vancouver, B. C. It is said to be used in several British Columbia shingle mills.

Smoke will be drawn through bubbling water on the theory it will leave both steam and dirt behind in the water and emerge as a clean gas.

The Seattle Air Pollution Control Board will watch the experiment with interest.

Universal Match Sees Gain In First Half Net Over 1956

ST. LOUIS—Universal Match Corp. earnings during the first half of 1957 will be "reasonably better" than the \$1.29 earned for the 1956 six months ended June 30, Leonard V. Finder, vice president and secretary, told Dow Jones.

He emphasized earnings this year include income from National Rejectors, Inc., affiliated manufacturer of coin handling devices. Universal Match acquired a 55.9% equity interest in the affiliate last September.

Inclusion of Universal Match's share of this income should help boost full year 1957 per share earnings a dollar higher than the \$2.81 earned in 1956, Mr. Finder said. The company reported net income of \$1,282,034 in 1956 on sales of \$31,077,298.

Order backlogs of the armaments division are currently running \$1.5 million higher than a year ago, Mr. Finder said. Included in the backlog is a \$2.2 million research, development and products contract with the armed forces guided missile program, which is "only part of a much larger contract," under negotiation, he said.

Hunt Foods Reports Net of 70 Cents a Share In Six Months to May 31

By a WALL STREET JOURNAL Staff Reporter

FULLERTON, Calif.—Hunt Foods Industries, Inc., and subsidiaries report a net income after charges, taxes and preferred dividends of \$1,613,738 or 70 cents a share on 2,308,131 common shares for the six months ended May 31, 1957. Sales for the half year totaled \$52,427,105.

Indicated second quarter net income after preferred dividends was \$860,836 or 37 cents a common share on sales of \$28,755,705. First quarter net after preferred dividends was \$752,900 or 33 cents a common share on sales of \$23,671,400.

Russell J. Miedel, president, said comparative figures for the like 1956 periods are not possible because the companies which now comprise Hunt Foods & Industries were not consolidated until May, 1956. The company was formed by consolidating Hunt Foods, Inc., and Ohio Match Co.

Mr. Miedel predicted that "with reasonable maintenance of present economic conditions, operations and earnings for the full year will be comparable with 1956." For 11 months ended November 30, 1956, the consolidated companies then known as Ohio Match, earned \$1.70 a share on a net income of \$4,244,614 and sales of \$109,810,147.

Mr. Miedel said that six month earnings for this year do not reflect potential earnings of the full year. "The canning division of the company's business, in common with the food industry in general, has experienced reduced earnings as a result of more competitive market conditions this year, caused in turn by large inventory carry-over of many items," he stated.

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United Air Lines Traffic

NEW YORK—United Air Lines flew an estimated 493,752,000 passenger miles in June, a 3% gain over the total for June, 1956, and a new record for any month in the carrier's history. Air freight carried during June at 5,327,000 ton miles was up 25% over June of last year. Mail carried gained 7% over a year previous to reach a total of 2,877,000 ton miles.

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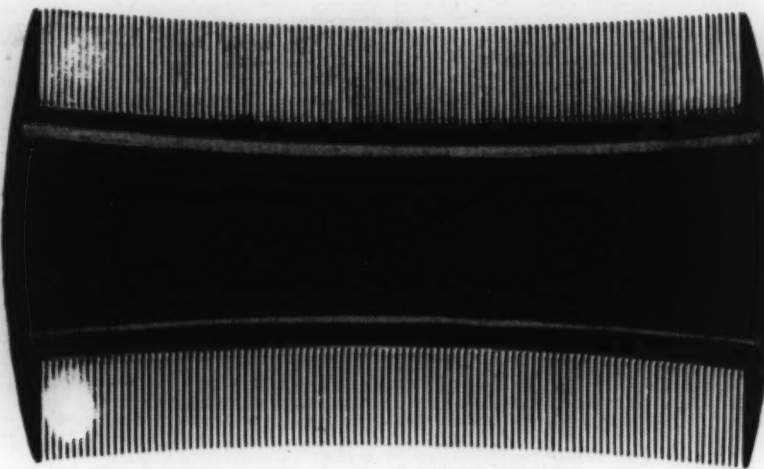


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